

Keith Martin's Sports Car Market™

Collecting, Investing, Values, and Trends

2017 Insider's Guide to the

SPRING

- Auctions
- Concours
- Rallies

Featured Cars ★ Where to Go ★ What to See



11th Annual Guide — Complete Schedule of Events



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A Concours for Gearheads

This will be the 22nd annual Concours d’Elegance at Amelia Island. I’ve been privileged to be a judge at 21 of them.

The big dogs in the concours world are Pebble Beach, the West Coast king, and Amelia, ruler of all things East and South.

What sets Amelia apart is the enthusiasm that Bill Warner has for competition cars and racers. While the classics are well represented, it’s the race-car section that simply isn’t matched by any other event.

Our Spring Insider’s Guide cover photo shows Hans Stuck with some of the cars he drove during his illustrious career. Last year Stuck also gave a talk at the BMW dinner on Friday, as well as the Mercedes dinner on Saturday. Witty and energetic, he helped make the era he competed in come to life.

This year it is Al Unser Sr. who will be the featured driver. He’s one of only three men to have won the Indy 500 four times, and the only person to have a brother (Bobby) and a son (Al Jr.) who have also won the 500. I’m sure he will have more than a few insider’s tales and anecdotes to share with us.

Aside from the focus on racing, the other thing that sets Amelia apart is having a host hotel, the Ritz-Carlton, that becomes the power center of the collector car world for that weekend. I have found I can have more important meetings in four days by simply bumping into people in the hotel lobby than I could through a month of trying to make schedules mesh.

If you’ve already been to Amelia, you don’t need me to tell you that you need to go back. If you haven’t been, it should be on your bucket list. It’s one of America’s great automotive events, and your life will be the richer for having attended it. — *Keith Martin* ■



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1970 Mercedes 280 SE Cabriolet



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Amelia Island Q&A

Auction-house principals share their thoughts on the market, cars at their auctions, and the best people-watching spots on the island



RM Sotheby's prides itself on significant, fresh-to-the-market cars, such as this 1962 Ferrari 400 Superamerica LWB Aerodynamica coupe, sold for \$4.4m at Amelia Island in 2016

Patrick Emzen ©2016, courtesy of RM Sotheby's

Gord Duff

Car Specialist, RM Sotheby's



Where do you think the market is headed today?

Overall, 2016 was a positive year for the global

collector car market, with steady and sustainable growth witnessed in many sectors — especially Modern Classics, which are enjoying a surge in popularity. As will almost always be the case, great “no stories” cars that are offered fresh to the market, well presented, event eligible and sensibly priced are continuing to sell for strong values. Perhaps an even more important indicator to the health of the industry is the depth of interest and enthusiasm for the hobby at large, which remains at all-time high. This is a passion-driven hobby. As attendance levels, whether at spe-

cialist rallies, concours d’elegance, historic race meetings or even local Cars & Coffee, continue to show, the appetite to own collector cars and participate in many of the hobby’s great events is ever-growing and becoming more mainstream.

What types of cars do best at Amelia?

Cars that are offered fresh to the market, have great provenance and are correctly priced for today’s market. These criteria are not just important for the Amelia Island weekend, but reflect our team’s approach towards all of our global sales.

What is your star car of this year’s Amelia Island sale? What is your sleeper car?

My star pick for this year’s Amelia weekend is the 1937 Bugatti Type 57S cabriolet, chassis number 57513. It checks all the proverbial boxes — extreme rarity (it’s one of only three built); stun-

ning design, thanks to Vanvooren of Paris; incredible originality, and a well-documented history. Plus it is offered fresh to the market — it has been in single ownership since the ’90s, and the Amelia Island auction represents the first time it has been offered for public sale in its 80-year history. One could choose to maintain its exceptional originality and charm, or it could be considered as a restoration candidate, expected to be highly competitive at top international concours. It’s a real beauty and deserving of close inspection.

My sleeper pick is the 1971 Ferrari 365 GTB/4 Daytona Berlinetta, chassis number 14115. This is no regular Daytona, rather a car that was ordered specifically by Luigi Chinetti Motors and specially prepared for competition by the factory, as confirmed by the car’s original invoice, which we have on file. Destined for the 1972 12 Hours of Sebring, the car unfortunately never got to take to the track in



David Gooding notes that European sports cars often do well at Amelia, such as this 1961 Ferrari 250 GT SWB California Spyder that Gooding & Co. sold for \$17m last year

period, but it's more than ready for competition today, and has recently undergone a five-year restoration to its true competition specification.

Where is your favorite place to people-watch in Amelia (other than the Lobby Bar at the Ritz)?

The Ritz-Carlton itself is a hive of activity across the week, and as the official auction house of the concours, we're thrilled to be part of all the onsite activity. For me, the oceanfront lawn is always a great meeting spot. Perhaps even better for people-watching is the hallway between the Ritz-Carlton lobby and the RM preview ballroom. It's usually jam-packed with people to the extent it is sometimes difficult to walk through. You're guaranteed to almost always run into someone you know.

David Gooding

President and Founder, Gooding & Company



Where do you think the market is headed today?

Our clients are very astute when it comes to updating their collections, and they only want the highest-quality examples available with the most desirable specifications, provenance and rarity. This segment of the market will always be carefully seeking those special cars, and those offerings will justifiably deliver a strong price.

What types of cars do best at Amelia?

European sports cars tend to do quite well at Amelia, and this year we have some of the best examples

from Porsche, Ferrari, Aston Martin and McLaren. Last year, we achieved over \$22 million from selections from the Jerry Seinfeld Collection, as well as \$17.16 million by the 1961 Ferrari 250 GT SWB California Spyder. That being said, we try to offer something for every collecting taste and have earned very strong prices for classics, such as our 1931 Duesenberg Model J Murphy convertible coupe that we sold last year for \$2,640,000.

What is your star car of this year's Amelia Island sale? What is your sleeper car?

Our star car is the 1998 Porsche 911 GT1 Strassenversion from a private collection of four limited-production Porsche supercars. The Porsche GT1 is one of only 20 ever built and is presented in a sensational Arctic Silver Metallic.

Our sleeper car is our 1965 Aston Martin DB5 Vantage, which is one of just 17 original factory left-hand-drive Vantage examples in the ultimate specification offered in saloon-guise.



Bonhams sold this 1937 Bugatti Type 57 Sports Tourer for \$9.7m in 2016. The company's Rupert Banner says acquisitions at Amelia tend to favor collecting over investing

Where is your favorite place to people-watch in Amelia (other than the Lobby Bar at the Ritz)?

After a long day on our feet, our team enjoys grabbing a great meal at Bob's Steak & Chop House at the Omni Amelia Island Plantation Resort.

Rupert Banner

Vice President of Business Development, Bonhams



Where do you think the market is headed today?

I think it's headed forward positively. A slight pause, reflection and then successful Monterey season suggests that the pendulum has swung back to the fair manner of the buyers determining prices that should be paid for cars. Naturally, there are a few recalibrated values through 2016, but the overall trend is still for numbers that are ahead of expectations of a few years ago.

What types of cars do best at Amelia?

The Amelia auctions reflect the variety of cars that are presented at the concours — by their nature this might be considered more toward the collector than investor. Truly interesting, important and sporting cars generally do well.

What is your star car of this year's Amelia Island sale? What is your sleeper car?

A highlight at this point is a 1928 Bentley 4½ Litre with original Vanden Plas bodywork. It's the

archetypal “Vintage Bentley” just like they raced at Le Mans. These are popular cars for tours the world over, emanating the Bentley Boys and their endurance racing.

A sleeper might be our early external-bonnet-lock Jaguar XKE. It’s an exquisitely restored car, selling with a very sensible estimate of \$350,000–\$425,000 and no reserve.

Where is your favorite place to people-watch in Amelia (other than the Lobby Bar at the Ritz)?

It’s fun to see the Cars & Coffee the day before the main concours, or just to be up with the lark and watch the main event assemble. The anticipation is wonderful.

Mike Flynn Jr.

Founder/CEO, Hollywood Wheels Auctions & Shows



Where do you think the market is headed today?

I believe there was a slight slowdown and adjustment

over the summer, but I believe that the market is alive and well.

What types of cars do best at Amelia?

European sports cars are leading the race, but Hollywood Wheels has established a strong showing for American classic convertibles.

What is your star car of this year’s Amelia Island sale? What is your sleeper car?

Mercedes-Benz 300 and 280 SEs will represent our star cars, and 280SL Pagoda-top cars are our

sleeper cars. These cars are holding steady and will continue to climb. Keep an eye out!

Where is your favorite place to people-watch in Amelia (other than the Lobby Bar at the Ritz)?

The Omni. We have added the Werks Reunion this year, Festivals of Speed is in their fifth year, and we are in our fourth year with two auctions. The Omni is the place to be.

Antonio Brunet

Chairman, Motostalgia Auctions d’Elegance



Where do you think the market is headed today?

It’s my opinion that the market is going to pay more attention

to relatively unexplored European sports cars from the golden era. Uncharted brands like Cisitalia, Stanguellini, Siata, Osca, Iso, Monteverdi and some lesser-known models from Aston Martin, Lancia, Maserati and even Ferrari I believe will get their turn in the spotlight. These are truly fantastic touring and sports cars that deserve the attention and appreciation. On the other hand, I am hoping that the fantastic pre-war era of cars come back to the light of the market sooner rather than later.

What types of cars do best at Amelia?

As in comparable concours markets, the rarest and finest grab the most attention. But as we’ve seen, a

high-quality selection from the full range of the market spectrum has proven to do best at Amelia. Amelia does offer a great platform for the relatively unknown and the limited-production cars, down to one-off competition and race cars. Opulent style of the pre-war stars and affluence characteristics of the European GTs are in high demand at Amelia.

The beauty of Amelia weekend is that enthusiasts will find a few selections from the best of the common, like Corvettes and T-birds, to mainstream Ferraris and Porsches, to classics like Duesenbergs and Auburns all the way to the top with Bugattis and Talbots.

What is your star car of this year’s Amelia Island sale? What is your sleeper car?

We are very proud to offer one of the most historic Italian competition cars in the early post-war European scene: the ex-Nuvolari 1950 Cisitalia Abarth 204A. Raced in the 1950 Targa Florio and Mille Miglia and raced by Tazio Nuvolari to his final victory, it was created with the influence of Carlo Abarth, Piero Dusio and even Ferdinand Porsche. This Cisitalia’s colorful history has inspired a book of its own, and its originality has been awarded with Abarth’s full Classiche and the Mille Miglia Premio Speciale in 2012. I believe this car will make a mark in the Amelia Island market.

A sleeper to watch out for is our fantastic Iso Rivolta. Its plush design by Bertone, its Ferrari-like pedigree and its reliability and power from its factory-original Corvette drivetrain makes it an Italian-American hybrid that will inspire a lot of attention and, most importantly, will impress its new owner with its luxurious European comfort and exhilarating American power.

Where is your favorite place to people-watch in Amelia (other than the Lobby Bar at the Ritz)?

It’s hard to beat the sunrise in the lawn of the concours before the big crowds, but a different experience is simply sitting by the Amelia Island Parkway and watching the lucky attendees who get to parade their magnificent cars around the Island. Such a magnificent display of all kinds of collector cars creates a rolling showcase that is certain to be enjoyed. ■



Mike Flynn Jr. of Hollywood Wheels says the company has made a strong showing with American classic convertibles, such as this 1957 Chevy Bel Air, sold for \$130k in 2016

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1938 Auto Union Wanderer W25 K Roadster



1989 Ford Thunderbird Lyn St. James Speed Record Car



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Bonhams

The Amelia Island Auction



1911 Pierce-Arrow Model 48 Touring

Bonhams is going on their third year at Amelia — and are a company to watch. An already-high \$15m benchmark set in 2014 and repeated in 2015 was shattered last year with \$27m in sales. This number would not have been possible without the 1937 Bugatti Type 57SC Sports tourer that went for one-third of the total sales at \$9.7m.

Expect the usual Bonhams quality and assortment of sports cars, vintage roadsters and vehicles as beautiful as they are storied.

Last year's results: 66/96 cars sold / \$27m

Preview: Tuesday-Wednesday, March 7-8, 9a.m.

Auction: Thursday, March 9, 11a.m.

Where: Fernandina Beach Golf Club, 4700 Amelia Island Parkway, Amelia Island, FL 32034

Web: www.bonhams.com

Phone: 415.861.7500

Cost: \$150 bidder registration includes catalog and admits two, \$100 catalog admits two, \$20 gallery guide admits one

Star Cars 1927 Bentley 4½ Litre Sports Tourer by Vanden Plas



1954 Arnolt-Bristol Roadster prototype

1978 Rolls-Royce Camargue, ex-Sammy Davis Jr.

1911 Pierce-Arrow Model 48 Touring. Heading to auction after staying with the original owner for decades, this genuine example has won multiple awards, including Best in Class at the St. John's concours.

1954 Arnolt-Bristol Roadster prototype. An original factory prototype with coachwork by Bertone. Has been professionally restored with extensive documentation. ■

DRAGONE

AMELIA ISLAND

12 Significant Cars for sale in the
Dragone Tent at the Amelia Island
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1930 Packard 740 Phaeton

1955 Moretti 1200 S Barchetta

1912 Fiat Tipo 56 Touring

And More



1955 Moretti 1200 S Barchetta



1912 Fiat Tipo 56 Touring



1930 Packard 740 Phaeton



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Gooding & Company

The Amelia Island Auction



1998 Porsche 911 GT1 Strassenversion

Gooding & Company returns to Florida hoping to top their exceptional 2016 auction, which outdid their impressive 2014 collection by over \$30m. While the 2016 sales total was impressive, the average price per vehicle was \$872k. Their big 2016 numbers rode the 1961 Ferrari 250 GT SWB California Spyder that went for \$17m.

Last year: 69/79 cars sold / \$60m

Star Cars

1998 Porsche 911 GT1 Strassenversion.

A Porsche built to be a race car first and a road car second. An absolute stunner to see on the road and it drips with its race-car DNA. One of 20 sold to VIP Porsche collectors with every document you could ask for.

1993 Porsche 964 Turbo S Leichtbau. Built entirely by the motorsport division of Porsche to be a road-going model of the 1992 IMSA SuperCar Champion. One of 86 Leichtbaus and owned by a single family. **Gooding & Company estimate: \$1,300,000–\$1,600,000**

2011 Porsche 997 GT2 RS. One of the rawest, most

Preview: Thursday, March 9, 9 a.m. to 6 p.m.; Friday, March 10, 9 a.m. to 11 a.m.

Auction: Friday, March 10, 11 a.m.

Where: Racquet Park, Omni Amelia Island Plantation, 6800 First Coast Hwy., Amelia Island, FL 32034

Web: www.goodingco.com

Phone: 310.899.1960

Cost: \$200 bidder registration includes auction catalog and admission for two. \$75 includes auction catalog and admission for two. \$30 includes admission for one to the viewing and the auctions.

powerful Porsches ever built with less than 3,000 miles and a well-documented history. **Gooding & Company estimate: \$550,000–\$650,000**

2011 Porsche 997 GT3 RS 4.0. With just 600 worldwide, this sharper version of the already track-focused GT3 RS has less than 130 miles and only one other sibling that came in black. **Gooding & Company estimate: \$650,000–\$750,000 ■**

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Hollywood Wheels

Amelia Island Select 2017



1968 Lola T160

There are a plethora of activities and dining options at the Plantation Resort. The Festivals of Speed is also held over the auction weekend, and there is an exotic-vehicles display on Saturday. Keeping with the theme of offering numerous Porsches for sale, the Auto Retro Porsche auction will be held on Saturday after the Festivals of Speed.

Hollywood Wheels averaged \$110k per car last year with a 61% sales rate. This year Hollywood Wheels brings a variety of modern exotics, American classics and vintage Europeans.

Last year: 76/124 cars sold / \$8.4m

Star Cars

1986 Porsche 930 Turbo. This 911 is a two-owner, low-mileage example with desirable options and an easy Florida life as a weekend cruiser.

1991 Ferrari F40. The F40 is one of Ferrari's last analog supercars with a race-car driving experience. This



1991 Ferrari F40

Preview: Thursday, March 9, 4 p.m.
Auction: Friday, March 10, 3 p.m.; Saturday, March 11, 4 p.m.
Where: Omni Amelia Island Plantation Resort, 39 Beach Lagoon Road, Fernandina Beach, FL 32034
Web: www.hollywoodwheels.com
Phone: 800.237.8954
Cost: \$200 bidder registration

example has had a pampered life and was maintained by Ferrari mechanics, and is in like-new condition.

1968 Lola T160. This Lola has won multiple awards in the past 10 years, after an extensive restoration by a Lola expert. ■



1986 Porsche 930 Turbo



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RM Sotheby's

The Amelia Island Auction



1937 Bugatti Type 57S cabriolet

RM Sotheby's has added an extra day to their auction, due to the addition of the Orin Smith Collection, consisting of 80 coachbuilt classics. RM Sotheby's will also have an "Access the Knowledge" booth for researching the authenticity and history of each car offered. At the booth, you can double-check a VIN — or borrow a screwdriver.

Despite solid sales last year with an 88% sales rate and total of \$38.5m, RM Sotheby's fell short of their incredible 2015 results of a 98% sales rate totaling \$60m. They have returned with an impressive 2017 collection, an extra day at auction and more prestigious vehicles.

Last year: 82/93 cars sold / \$38.5m

Star Cars

1961 Ferrari 250 GT SWB berlinetta.

Completed in 1961 with competition features such as a steel body with an aluminum hood and



1961 Ferrari 250 GT SWB berlinetta

Preview: Thursday, March 9, through Friday, March 10, 10 a.m.

Auction: Friday, March 10, 5 p.m. through Saturday, March 11, 11 a.m.

Where: The Ritz-Carlton, 4750 Amelia Island Parkway, Amelia Island, FL 32034

Web: www.rmsothebys.com

Phone: 519.352.4575

Cost: \$300 bidder registration includes auction catalog and admission for two. Admission to the auction is open to registered bidders, consignors and qualified media only. Admission to the preview is open to the general public

deck lid. Went through a comprehensive restoration by marque specialists. **RM Sotheby's estimate: \$9.5m–\$11m**

1937 Bugatti Type 57S cabriolet with rare coachwork by Vanvooren of Paris. Of the three believed to have been built, this is the most original example in private ownership. Never completely disassembled for restoration and very well documented. **RM Sotheby's estimate: \$8.5m–\$10m**

1937 Lancia Astura cabriolet Series III. **RM Sotheby's estimate: \$2m–\$2.6m**

1933 Rolls-Royce Phantom II ■



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Motostalgia

Amelia Island Auction 2017



1950 Cisitalia Abarth 204a Spyder Corsa

Returning for their second year to Amelia Island, Motostalgia brings some historic race cars to auction — cars built for endurance and top speed. Motostalgia will host their auction in a large outdoor platform to capitalize on the warm Florida weather. RCN (ReinCarNation) Live, which showcases cars and products for free and will be appearing for the first time this year at Amelia, will take place alongside the auction from Thursday, March 9, to Saturday, March 11.

Last year: 40/66 cars sold / \$5m

Star Cars

1950 Cisitalia Abarth 204a Spyder Corsa. This 1950 Cisitalia Abarth 204a raced in the original Targa Florio and Mille Miglia and ran to its final victory with the legendary Tazio Nuvolari behind the wheel. This car was created with the influence of Carlo Abarth, Piero Dusio and even Ferdinand Porsche. This Cisitalia's history has inspired a book of its own, and the car has been awarded with Abarth's full Classiche and the Mille Miglia Premio Speciale in 2012.

1989 Ford Thunderbird. Speed-record-setting car driven by acclaimed Indy 500 driver Lyn St James.

Preview: Thursday, March 9, through Saturday, March 11, 10 a.m. to 9 p.m.

Auction: Saturday, March 11, 5 p.m.

Where: 4171 Amelia Island Parkway, Fernandina Beach, FL 32034

Web: www.motostalgia.com

Phone: 512.813.0636

Cost: \$100 bidder registration includes catalog, admission to auction and preview for two, \$300 VIP bidder registration includes the aforementioned as well as seating, drinks and food.

1938 Auto Union Wanderer W25K roadster. Barn-find restoration project.

1958 Volkswagen 23-Window Samba Bus. Original Samba with concours-level restoration and fitted with roof rack and moonroof.

1968 Porsche 911L. One of only 449 single-year Ls, unrestored survivor with Fuchs wheels and plaid interior. ■



1968 Porsche 911L

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Auctions America Fort Lauderdale



JLG Autocrib Collection

Auctions America returns to the Greater Fort Lauderdale/Broward County Convention Center for the 15th year. Hitting \$20m last year and \$21m in 2015, Auctions America ups the ante with 475 lots — 40 more than last year. A variety of muscle cars, custom cars, hot rods and European sports cars are featured.

Last year: 301/435 cars sold / \$20m

Star Cars

JLG Autocrib Collection. It's difficult to choose just a few. This 25-Porsche collection ranges over 48 years of production, from air-cooled classics to turbocharged beasts. This stunning collection will be offered without reserve and is sure to send home some happy buyers.

1983 Ferrari 512 BBi. Offered in the desirable red-over-black color combination with the sonorous 5-liter V12, this 512 is concours-ready. Awarded with a Gold Award from the Ferrari Club of America, the 512 is a well-preserved and remarkably original example. Auc-

Preview: Thursday, March 30, 2 p.m.

Auction: Friday–Sunday, March 31–April 2, 8 a.m. (9 a.m. on Sunday)

Where: Greater Fort Lauderdale/Broward County Convention Center, 1950 Eisenhower Blvd., Fort Lauderdale, FL 33316

Web: www.auctionsamerica.com

Phone: 877.906.2437

Cost: \$100 bidder registration includes auction catalog and admission for two. Spectator admission is \$20 for a single-day pass and \$50 for an event pass. Children 12 and younger receive free entry.

tions America estimate: \$250k–\$275k

1992 Lamborghini Diablo. Auctions America estimate: **\$150k–\$175k** ■



1983 Ferrari 512 BBi

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15th Annual Palm Beach Auction



1956 Chevrolet Bel Air

Barrett-Jackson continues to be a “lifestyle event” and an auction, with attractions for more than just gearheads. But gearheads won’t be disappointed with Barrett’s vast selection of cars.

Barrett-Jackson’s no-reserve tradition guarantees high sales percentages. Despite auctioning off fewer lots at the 2016 auction, Barrett-Jackson had a sales total higher by \$1 million more than their 2015 auction. Having increased their median sold price by \$4,000, Barrett sold fewer, more-valuable cars.

Last year: 468/481 cars sold / \$23m

Star Cars

1956 Chevy Bel Air. Dressed in gorgeous Sierra Gold Poly with Adobe Beige and tan vinyl with copper cloth pattern interior. Equipped with a 265-ci V8 upgraded to a 4-barrel carburetor and a 3-speed transmission. This car runs and drives as good as it looks. Also includes matching wheel skirts, dog-dish hubcaps, and accessory wire-wheel caps.

1947 Ford custom woodie wagon. This custom 1947

Preview: Thursday, April 6, through Saturday, April 8

Auction: Thursday, April 6, through Saturday, April 8

Where: 9067 Southern Blvd., West Palm Beach, FL 33411

Web: www.barrett-jackson.com

Phone: 480.421.6694

Cost: Advance tickets: \$70 adult, \$60 military, student and senior, \$20 child. At the gate: \$80 adult, \$70 military, student and senior, \$25 child

Ford woodie features all-original Ford steel. Fitted with a three-inch chop top by Wood N’Carr, an all-leather interior, power rack-and-pinion steering, four-wheel power disc brakes, a/c and power windows. It is powered by a 5.0-liter 302 V8 with polished stack electronic injection and runs a 4-speed automatic transmission. Other features include a Fat Man chassis front subframe with coil-overs, four-link rear suspension, 18- and 20-inch Mobsteel artillery wheels and whitewall tires. ■

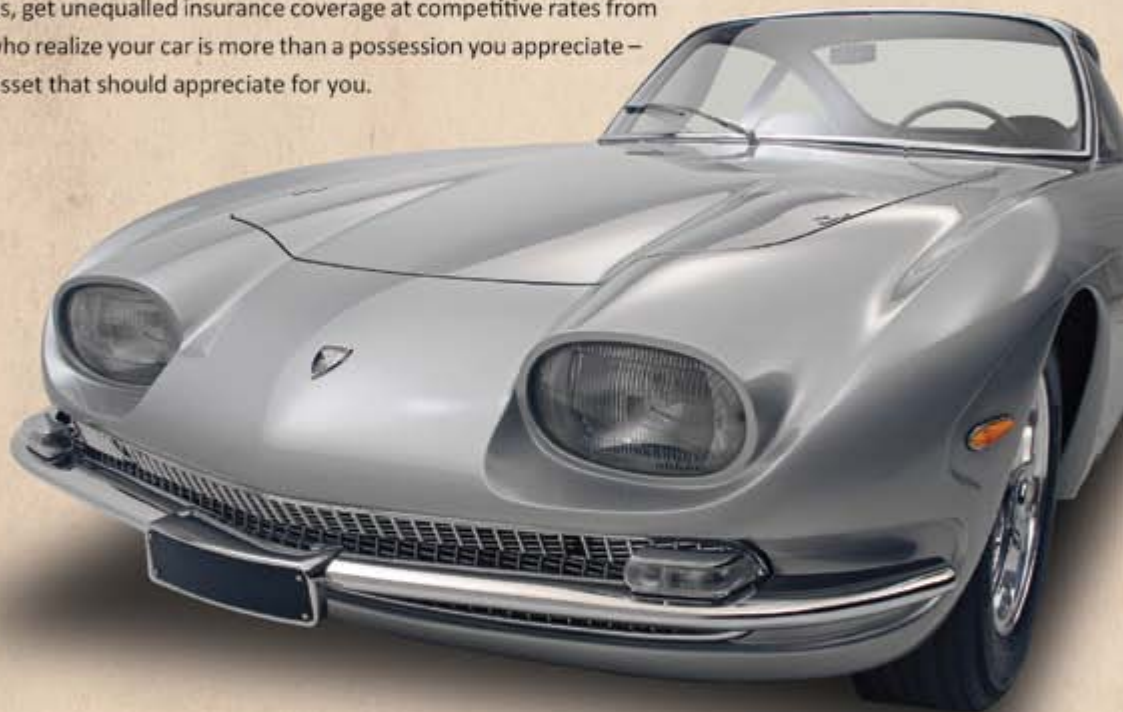


1947 Ford custom woodie wagon

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Worldwide Auctioneers

The Texas Classic



1961 Chrysler 300G convertible

Worldwide Auctioneers' 16th year at the Texas Classic promises to be a good one. The Cowboys & Cars charity will feature live music along with silent and live auctions for an informal and fun event on Saturday.

In 2016, Worldwide doubled their 2015 sales total and achieved a strong \$11.4m. Classic American muscle dominated the show, with rare Cobras and Corvettes slotting into the top spots. Worldwide seems to have a knack for finding rare Corvettes, with a 1953 roadster

Preview: Thursday, April 20, 1 p.m.; Friday, April 21, 8 a.m.

Auction: Friday, April 21, 2 p.m.; Saturday, April 22, 11 a.m.

Where: The Arlington Convention Center, 1200 Ballpark Way, Arlington, TX 76011

Web: www.worldwide-auctioneers.com

Phone: 260.925.6789

Cost: \$150 bidder registration includes two VIP seating passes and a catalog, \$75 for catalog admitting one to both auctions, \$30 general admission, with kids younger than 12 free; previews are free

going for sale this year and three L88s going last year. Expect more high-caliber cars on the block for their 2017 sale.

Last year: 76/105 cars sold / \$11.4m

Star Cars 1961 Chrysler 300G convertible

1937 Cord 812 SC phaeton

1953 Chevrolet Corvette roadster ■



1953 Chevrolet Corvette roadster

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Spring Auction Quick Takes

A sampling of more events across the continent



1963 Dodge Polara 440 convertible at Silver's Fort McDowell, AZ, sale

Silver Auctions — Arizona in the Spring

Where: Fort McDowell, AZ

When: March 17–19

Web: www.silverauctions.com

Last year: 134/398 cars sold / \$1.1m

Silver returns to Arizona in March. As always, there will be a good selection of quality and affordable cars on offer. Last year's sale brought in over \$1m. Silver will offer a 1963 Dodge Polara 440 convertible, a beautiful custom 1957 Chevrolet pickup, and a steel-bodied Ford T-Bucket with a professionally built V8.

Mecum Auctions — Kansas City

Where: Kansas City, MO

When: March 24–25

Web: www.mecum.com

Last year: 413/572 cars sold / \$10.2m

The first of two Kansas City auctions for Mecum this year will include about 700 vehicles. Last year, a 1968 Shelby GT500 KR fastback was the top sale at \$231,000, with a 2013 Mercedes-Benz SLS AMG coming in second. Big-money exotics are scattered in the line-up of mostly American-made vehicles. Expect plenty of Corvettes and pony cars to hit the auction block. The 2016 average sale price was \$25k.

Mecum Auctions — Houston

Where: Houston, TX

When: April 6–8

Web: www.mecum.com

Last year: 506/883 cars sold / \$18.1m

About 1,000 cars cross the block at this three-day sale. American cars are the staple of Mecum's consignments. In 2016, eight out of 10 of the top sellers were American, from

Full Classics to modern supercars. A 2006 Ford GT Heritage Edition was the top sale at \$267,500 but the average price for most cars is around \$36k.

The Branson Auction

Where: Branson, MO

When: April 21–22

Web: www.bransonauction.com

Last year: 147/210 cars sold / \$3.4m

Branson is set to hold their 39th Annual Spring Auction this year. Last year's event brought a good showing of muscle cars but also included a nice mix of European brands. In 2016, a 1950 Jaguar Mk V convertible brought in almost \$111k as the top seller and helped the auction's total sales to \$3.4 million. With an average sold price of less than \$23k, expect to find nice affordable classics here.

Leake Auction Company — Dallas Spring

Where: Dallas, TX

When: April 21–23

Web: www.leakecar.com

Last year: 227/404 cars sold / \$4.1m

Leake returns to Dallas in April after the 2016 auction brought in a total of over \$4 million. Expect to see some of your favorite makes from Italy, U.K. and Germany, although American muscle does make up the bulk of this auction. Average price for sold vehicles in 2016 was \$18k, with top sellers being a '54 Corvette at \$97k, Shelby GT350 convertible at \$91k, and Shelby GT500 at \$79k.

Silver Auctions — Vancouver/Portland Spring

Where: Vancouver, WA

When: April 22



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SPRING 2017 ■ AUCTIONS

Web: www.silverauctions.com
Last year: 37/93 cars sold / \$345k

The first of two Silver auctions to be held in the Portland/Vancouver area this year. Old to new, American to European, this auction will have all of it, and even throw in some very unexpected lots. The average price of sold cars in April 2016 was a very affordable \$9k. The top seller was a 1968 Mustang convertible at \$26k.

Auctions America — Auburn Spring

Where: Auburn, IN
When: May 11–13
Web: www.auctionsamerica.com
Last year: 287/393 cars sold / \$7.1m

This will be the first of two sales hosted in Auburn. Of the approximately 500 cars to be offered over the three-day event, many will be American muscle cars, Classics and hot rods, with exotic lots offered as well. Expect some spectacular collections to be added to the lineup. Last year's average sale price was under \$25k. Stop by the accompanying swapmeet in your spare time.

Mecum Auctions — Indy 2017

Where: Indianapolis, IN
When: May 16–20
Web: www.mecum.com
Last year: 1,094/1,562 cars sold / \$48.2m

The past two years, three Shelby Cobras have been the stars of the show at Mecum's Indianapolis event, cracking the million-dollar mark to become top sellers, although the average sold price at last year's event was about \$44k. This year, about 1,000 cars will be offered, and American muscle is expected to account for much of them.

Russo and Steele — Newport Beach 2017

Where: Newport Beach, CA
When: June 2–4
Web: www.russoandsteele.com
Last year: 160/283 cars sold / \$6.4m

Bringing in a healthy \$6.4m in 2016, Russo and Steele will return to Newport Beach. The average sold price was just under \$40k, with the top spot being handed to a 2006 Ford GT at \$293k. This year a 1968 Corvette L88, 2004 Ford GT prototype, and a 1954 Mercedes-Benz 300 S cabriolet A will compete for bragging rights. Also offered, a Ferrari 246 GTS Dino and a 1966 Shelby GT350 Paxton convertible.

Bonhams — Greenwich Concours d'Elegance

Where: Greenwich, CT
When: June 4
Web: www.bonhams.com
Last year: 81/105 cars sold / \$5.4m

Beautiful Greenwich will be the backdrop for Bonhams in June. Many elegant European sports cars are set to cross the block. This event brings out some of the best examples, explaining the \$66k average sold price of last year's event. An American car brought in the high sale in 2016. A 2005 Ford GT sold for \$292k and a Rolls-Royce Silver Cloud took second at \$265k.

Leake — Tulsa

Where: Tulsa, OK
When: June 9–11
Web: www.leakecar.com
Last year: 391/571 cars sold / \$8.4m

Tulsa 2017 marks 45 years in the auction business for Leake. Makes from all over the world are represented, with American cars the most prominent. Model As to muscle cars will be plentiful. Also expect to see many pickups and utility vehicles. Average price here remains at about \$20k. In 2016, a 2006 Ford GT was the top seller at \$292k. A 1959 Porsche 356A convertible D came in second at \$182k.

Motostalgia — Indianapolis Brickyard Auction

Where: Indianapolis, IN
When: June 17
Web: www.motostalgia.com
Last year: 29/72 cars sold / \$1.6m

Indianapolis Motor Speedway will again host Motostalgia's Brickyard auction. 2016's top sale was a 1956 Austin-Healey 100M Le Mans roadster bringing in over \$173k. A 1956 Sumar Special racer came in second at \$160k. This year's sale will include elegant Ferraris, as well as some very healthy American muscle.

Dragone — The Spring Auction

Dragone Auctions will hold their annual spring sale in June of this year, with dates to be determined. Check the Dragone website, www.dragoneauctions.com, for updates about dates as well as current consignments. Also, stop by and see Dragone at their tent in Amelia Island March 10 through 12. They will have 12 cars on display in the Expo area at the show and would love to tell you more about them. ■



Leake employs two auction blocks rotating simultaneously to keep things lively

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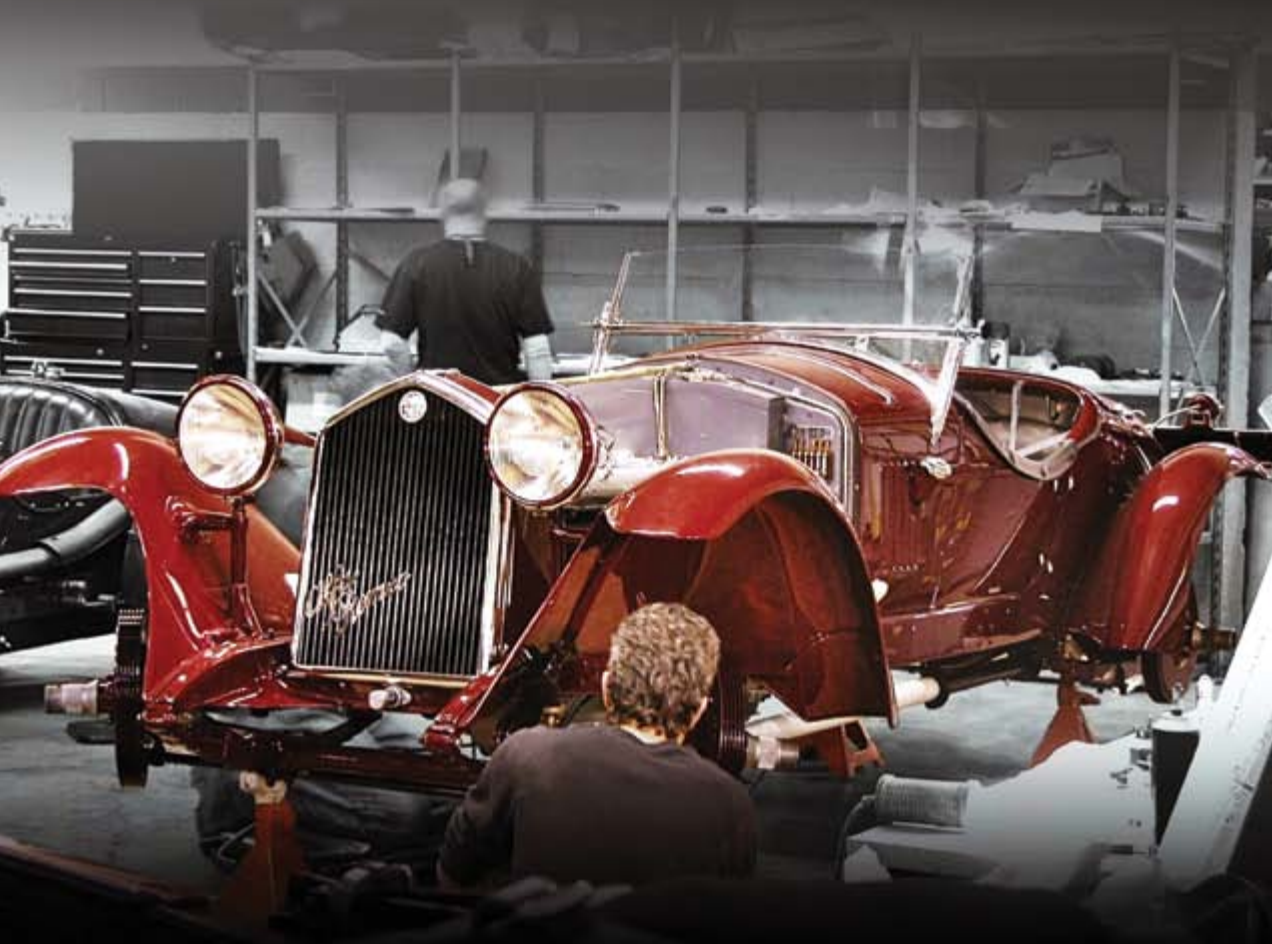
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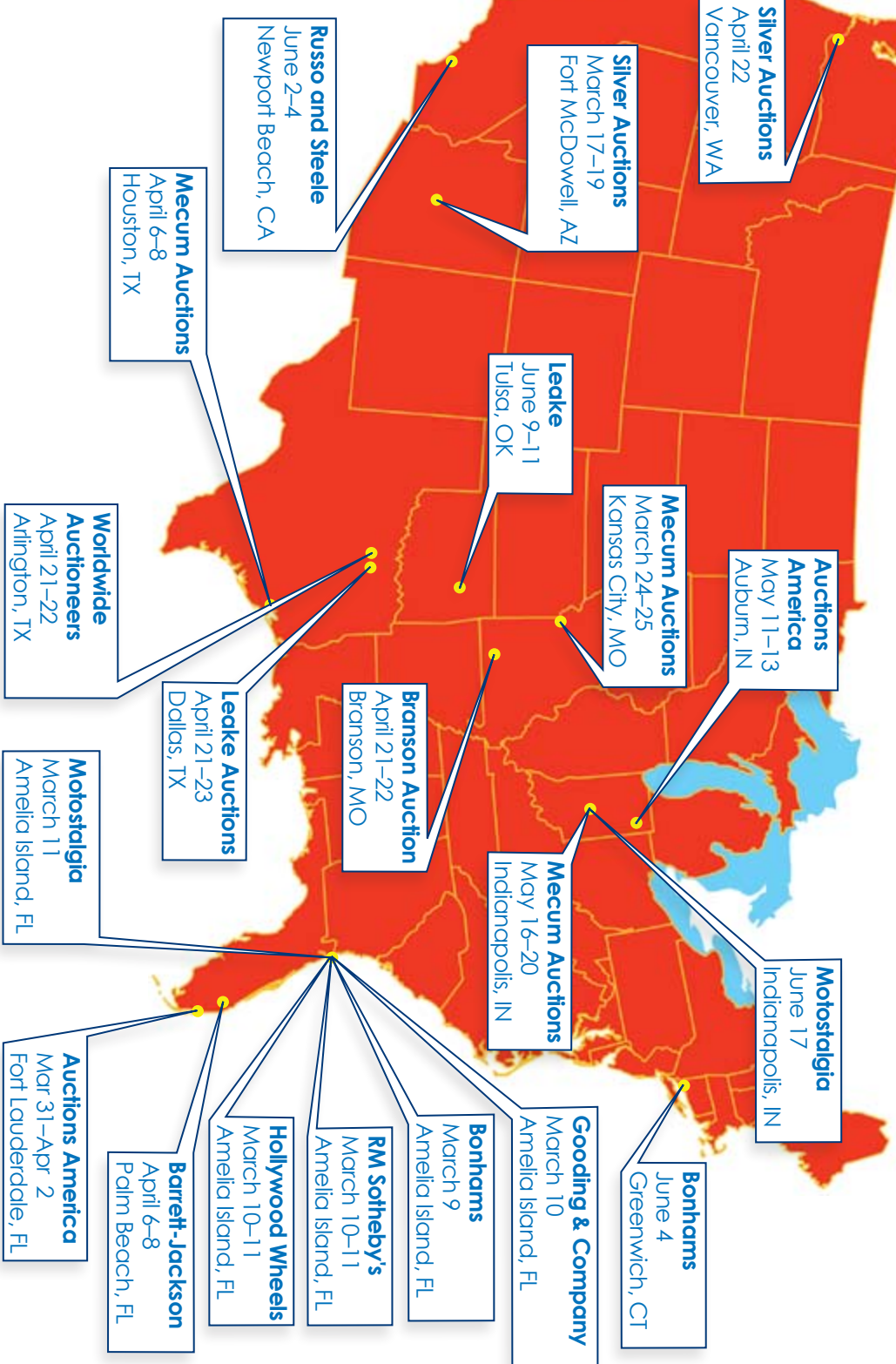
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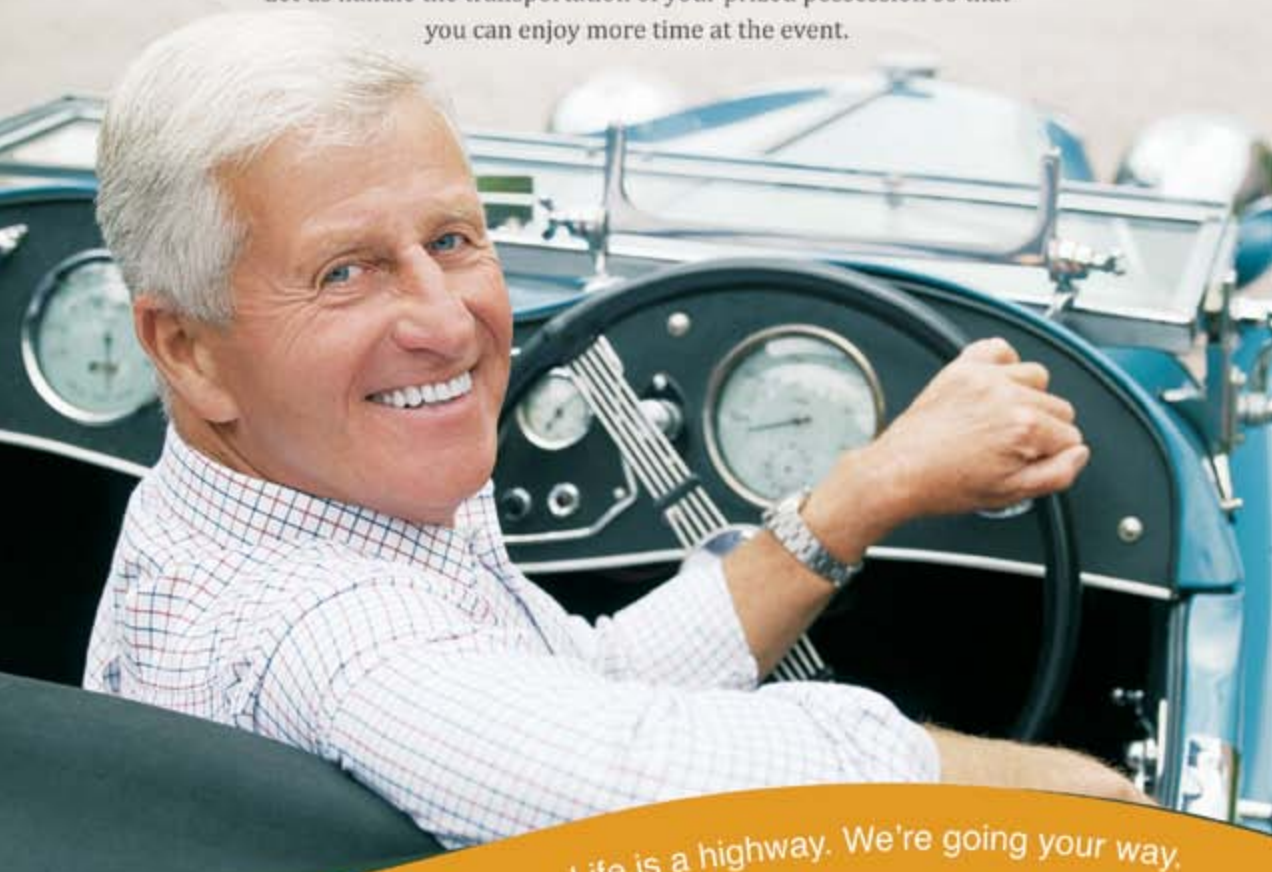
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The Amelia Island Concours d'Elegance

A look at this year's must-see East Coast concours event

by Chad Tyson



Elegant cars and stylish people are always guaranteed

Gearheads from all over the world take over the charming and otherwise sleepy island on Florida's northeast coast for the annual Amelia Island Concours d'Elegance in early March.

Bill Warner has led this event for 22 years now, hosting it at the picturesque Ritz-Carlton, Amelia Island. Live oaks, generously draped with Spanish moss, and rolling sandhill beaches set the scene. There is no better setting to escape late winter.

More and more (and more) auctions and events expand the menu of activities each year around the island. Amelia Island Concours and the Ritz-Carlton have programs to retain bodies on the property. Seminars, book signings and vendors — not to mention the test drives — are staples of the weekend.

Featured seminars this year include talks about Japanese racing in the U.S. and Jaguar racing around the world. I'd be remiss to leave out the outstanding car show happening on hotel grounds that is the RM Sotheby's auction. See p. 18 for a preview of the official auction house of the

concours.

One of the underrated moments of the weekend starts Saturday at 9 a.m. More than 400 classics and exotics (registration required) are expected to flood the fairways at Cars & Coffee at the Concours. You'll see and even chat with many prominent collectors here. The best part? Admission is free for the event.

The concours on Sunday never disappoints. Warner and his concours team search far and wide to deliver a field of entrants better than the previous year. There are, of course, the usual pre- and post-war classes, but every year the team throws in a gold coin for those of us who crave a bit of variety. Topping previous efforts this year is a famous movie car class including Steve McQueen's "Le Mans" Porsche 917K, the "Goldfinger" Aston Martin DB5, and the "American Graffiti" 1958 Chevy Impala, among many others. This year's honoree is Al Unser Sr.

For all the auctions, drives and dinners, it is the Amelia Island Concours that is the reason thousands of us flock south to Florida's First Coast each March. ■

Details

Where: The Golf Club of Amelia Island, 4700 Amelia Island Parkway, Amelia Island, FL 32034

When: March 10–12, 2017

Website: www.ameliaconcours.org

Telephone: 904.636.0027

Cost: Adults, \$120 (\$95 in advance); youths, \$50; active-duty military and family, \$50. More options on website

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Where: Begins and ends in Tempe, AZ

When: April 1–5

Web: www.copperstate1000.com

Phone: 602.307.2007

Cost: \$7,000 (double occupancy, meals included)

Eligibility: 90 cars built pre-1973

Major sponsors: RM Sotheby's, Hagerty, Bonhams, Passport Transport, E.D. Marshall Jewelers, UHaul and the Armand Hammer Foundation

Insider tip: This Southwest classic kicks off with the Copperstate Roadrunner on April 1 at Tempe Diablo Stadium, where the public can gaze at this year's automotive entries from 7:30 a.m. to 1 p.m. Admission to the Roadrunner is free. The 2017 route is secret and will be released only to participants. That said, the 1,000 miles of this rally include some of the best two-lane highways in the United States. Participants can expect a police escort for all 1,000 miles to aid in trouble-free motoring, as well as full-time mechanics who will rescue vintage cars and drivers of vintage cars.

27th Annual California Mille

Where: Begins in San Francisco and travels over California's Central Coast and mountains. The event ends in Calistoga.

When: April 23–27

Web: www.californiamille.com

Phone: 415.479.9940

Cost: \$7,500 (double occupancy, meals included)

Eligibility: 60 cars limited to the type built and raced prior to January 1958

Sponsors: Chubb Collector Car Insurance, the Fairmont Hotel, RM Sotheby's, Ferrari of San Francisco, GoodJet, WeatherTech, KRON 4, Petroni Vineyards, KSFO 560 Talk Radio, *The Examiner*

Insider tip: This great event travels over 1,000 miles of the best driving roads in the state, which coincidentally tend to be free of extraneous traffic. And the food, wine and conversation aren't half bad, either. Entries range from diminutive Porsche Speedsters to hulking Panamericana Lincolns, and the route never fails to bring out the best in each.

25th Annual New England 1000

Where: This year's route is over the Green Mountain roads of Vermont and the White Mountain roads of New Hampshire, stopping by some classic New England resorts, museums, and private car collections along the way.

When: May 21–26

Web: www.vintagerallies.com

Phone: 860.364.0311

Cost: \$6,000 (double occupancy, meals included)

Eligibility: 50 cars built pre-1990; any exotic sports car of any year

Sponsors: Bonhams, Sports Car Market, Exotic Car Transport, RPM Vermont, Private Garage, RK Motors, Greenwich Concours, Nutmeg Tour for Autism at Alden Sherman Classic, Premier Financial Services, Vintage Auto Posters, Mini-sport, Victory Lane, Peter and Karen Efros, Custom Index, L'Art et L'Automobile, Sharon Mountain Press

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Amelia Sales by Era

A look at how Amelia Island consignments have changed over the years

Auction Companies at Amelia Island

2016

Bonhams
Gooding & Co.
Hollywood Wheels
Motostalgia
RM Sotheby's

2015

Bonhams
Gooding & Co.
Hollywood Wheels
RM Sotheby's

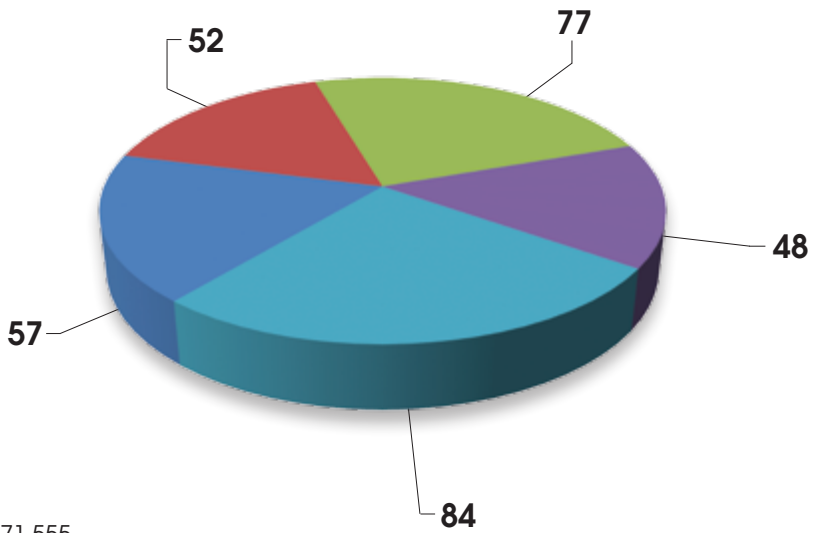
2014

Gooding & Co
RM

Totals represent eras graphed

2016

- 1930s-40s
- 1950s
- 1960s
- 1970s
- 1980s-current



Total cars sold: 318

Total dollars: \$135,771,555



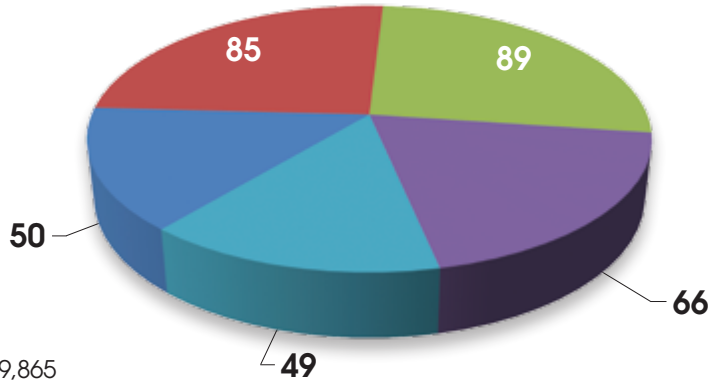
1961 Ferrari 250 GT SWB California Spider, sold for \$17,160,000 at Gooding & Co. Amelia Island, FL, 2016

2015

- 1930s–40s
- 1950s
- 1960s
- 1970s
- 1980s–current

Total cars sold: 339

Total dollars: \$109,969,865



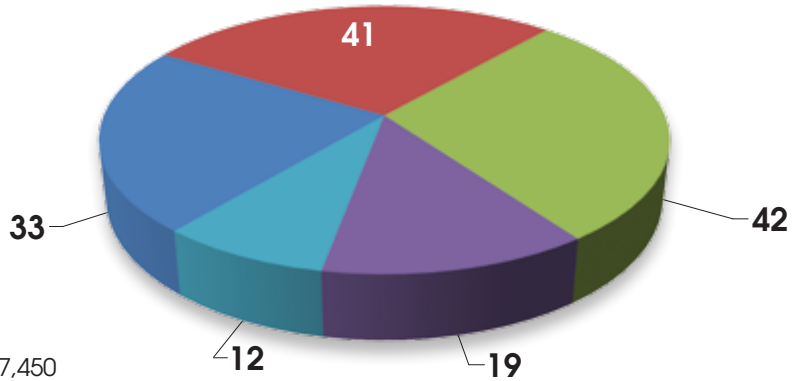
1960 Ferrari 400 Superamerica SWB cabriolet, sold for \$6,380,000 at RM Sotheby's Amelia Island, FL, 2015

2014

- 1930s–40s
- 1950s
- 1960s
- 1970s
- 1980s–current

Total cars sold: 147

Total dollars: \$62,747,450



1937 Delahaye 135 Competition Court Torpedo roadster, sold for \$6,600,000 at RM Amelia Island, FL, 2014

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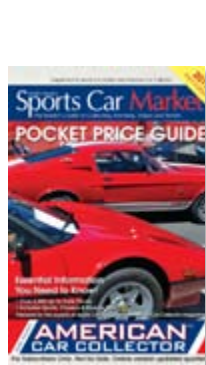
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Top 50 Sales From Amelia Island 2016



1937 Bugatti Type 57SC Sports tourer, sold for \$9,735,000 at Bonhams, Amelia Island

Rank	Model	Sold Price	Lot#	Auction Location	Date
1	1961 Ferrari 250 GT SWB California Spider	\$17,160,000	69	Gooding & Co., Amelia Island, FL	3/11/2016
2	1937 Bugatti Type 57SC Sports tourer	\$9,735,000	139	Bonhams, Amelia Island, FL	3/10/2016
3	1955 Porsche 550 Spyder	\$5,335,000	34	Gooding & Co., Amelia Island, FL	3/11/2016
4	1962 Ferrari 400 Superamerica LWB Aerodinamico coupe	\$4,400,000	163	RM Sotheby's, Amelia Island, FL	3/12/2016
5	1966 Ford GT40 Mk I coupe	\$3,300,000	62	Gooding & Co., Amelia Island, FL	3/11/2016
6	1973 Porsche 917/30 Can-Am Spyder	\$3,000,000	44	Gooding & Co., Amelia Island, FL	3/11/2016
7	1937 Mercedes-Benz 540K cabriolet A	\$2,970,000	167	Bonhams, Amelia Island, FL	3/10/2016
8	1959 Porsche 718 RSK racer	\$2,860,000	48	Gooding & Co., Amelia Island, FL	3/11/2016
9	1967 Ferrari 275 GTB/4 coupe	\$2,750,000	123	Bonhams, Amelia Island, FL	3/10/2016
10	1931 Duesenberg Model J disappearing-top convertible	\$2,640,000	22	Gooding & Co., Amelia Island, FL	3/11/2016
11	1984 Ferrari 288 GTO coupe	\$2,585,000	148	RM Sotheby's, Amelia Island, FL	3/12/2016
12	1974 Porsche 911 Carrera 3.0 RSR IROC coupe	\$2,310,000	36	Gooding & Co., Amelia Island, FL	3/11/2016
(Tie)	1995 Ferrari F50 coupe	\$2,310,000	64	Gooding & Co., Amelia Island, FL	3/11/2016
14	2014 Pagani Huayra coupe	\$2,035,000	164	RM Sotheby's, Amelia Island, FL	3/12/2016
15	1968 Ferrari 330 GTS	\$2,000,000	139	RM Sotheby's, Amelia Island, FL	3/12/2016
16	1963 Ferrari 250 GT/L Lusso coupe	\$1,875,000	71	Gooding & Co., Amelia Island, FL	3/11/2016
17	1954 Bentley R-type Continental fastback	\$1,815,000	147	RM Sotheby's, Amelia Island, FL	3/12/2016
18	1990 Porsche 962C racer	\$1,650,000	38	Gooding & Co., Amelia Island, FL	3/11/2016
19	1958 Porsche 356A 1500 GS/GT Carrera Speedster	\$1,540,000	46	Gooding & Co., Amelia Island, FL	3/11/2016
20	1960 Ferrari 250 GT Series II PF cabriolet	\$1,512,500	20	Gooding & Co., Amelia Island, FL	3/11/2016
21	1964 Shelby Cobra 289 roadster	\$1,320,000	14	Gooding & Co., Amelia Island, FL	3/11/2016
22	1955 Mercedes-Benz 300SL Gullwing	\$1,265,000	161	RM Sotheby's, Amelia Island, FL	3/12/2016
23	2011 Ferrari 599 SA Aperta coupe	\$1,250,000	59	Motostalgia, Amelia Island, FL	3/12/2016
24	1932 Packard Twin Six roadster	\$1,210,000	118	RM Sotheby's, Amelia Island, FL	3/12/2016
25	1963 Shelby Cobra 289 roadster	\$1,155,000	179	RM Sotheby's, Amelia Island, FL	3/12/2016

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1988 Porsche 959 Komfort coupe, sold for \$1,120,000 at Gooding & Co., Amelia Island

Rank	Model	Sold Price	Lot#	Auction Location	Date
26	1988 Porsche 959 Komfort coupe	\$1,120,000	56	Gooding & Co., Amelia Island, FL	3/11/2016
27	1931 Stutz DV32 Victoria convertible	\$1,100,000	132	RM Sotheby's, Amelia Island, FL	3/12/2016
28	1994 Porsche 911 Turbo 3.6 S Flachbau coupe	\$1,017,500	45	Gooding & Co., Amelia Island, FL	3/11/2016
29	1933 Maserati 8C 3000 biposto racer	\$1,001,000	175	Bonhams, Amelia Island, FL	3/10/2016
30	1968 Chevrolet Camaro Sunoco Trans Am racer	\$990,000	180	RM Sotheby's, Amelia Island, FL	3/12/2016
31	1997 Porsche 911 Cup 3.8 RSR coupe	\$935,000	41	Gooding & Co., Amelia Island, FL	3/11/2016
32	1955 Mercedes-Benz 300SL Gullwing	\$902,000	120	Bonhams, Amelia Island, FL	3/10/2016
33	1935 Riley MPH Sports roadster	\$880,000	174	Bonhams, Amelia Island, FL	3/10/2016
(Tie)	1960 Maserati 3500 GT Spyder	\$880,000	133	Bonhams, Amelia Island, FL	3/10/2016
35	1928 Bentley 4½ Litre tourer	\$852,500	145	RM Sotheby's, Amelia Island, FL	3/12/2016
36	1910 Thomas Flyer Model K 6-70 Flyabout tourer	\$825,000	142	Bonhams, Amelia Island, FL	3/10/2016
(Tie)	1963 Porsche 356B 2000 GS/GT Carrera 2 coupe	\$825,000	39	Gooding & Co., Amelia Island, FL	3/11/2016
38	1967 Toyota 2000GT coupe	\$797,500	125	RM Sotheby's, Amelia Island, FL	3/12/2016
39	1932 Ford Model 18 Edsel Ford Speedster	\$770,000	162	RM Sotheby's, Amelia Island, FL	3/12/2016
(Tie)	2011 Ferrari 599 GTO coupe	\$770,000	64	Motostalgia, Amelia Island, FL	3/12/2016
41	1935 Auburn Eight Supercharged Speedster	\$715,000	134	RM Sotheby's, Amelia Island, FL	3/12/2016
(Tie)	2005 Porsche Carrera GT convertible	\$715,000	153	RM Sotheby's, Amelia Island, FL	3/12/2016
43	2011 Ferrari 599 GTO coupe	\$687,500	181	RM Sotheby's, Amelia Island, FL	3/12/2016
44	1957 Porsche 356A Speedster	\$682,000	35	Gooding & Co., Amelia Island, FL	3/11/2016
45	1931 Marmon Sixteen convertible	\$632,500	144	RM Sotheby's, Amelia Island, FL	3/12/2016
46	1972 Ferrari 365 GTB/4 Daytona coupe	\$605,000	160	RM Sotheby's, Amelia Island, FL	3/12/2016
47	2004 Porsche Carrera GT convertible	\$604,800	133	Hollywood Wheels, Amelia Island, FL	3/11/2016
48	1930 Stutz SV16 Monte Carlo coupe	\$550,000	159	RM Sotheby's, Amelia Island, FL	3/12/2016
(Tie)	1934 Rolls-Royce Phantom II Continental Sedanca DHC	\$550,000	170	RM Sotheby's, Amelia Island, FL	3/12/2016
50	1985 Ford RS200 Evolution coupe	\$522,500	121	RM Sotheby's, Amelia Island, FL	3/12/2016

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