

Keith Martin's
Sports Car MarketTM
Collecting, Investing, Values, and Trends

2019 Insider's Guide to the
ARIZONA
AUCTIONS

- Scottsdale
- Phoenix

Featured Cars ★ Where to Go ★ What to See



13th Annual Guide — Complete Schedule of Events

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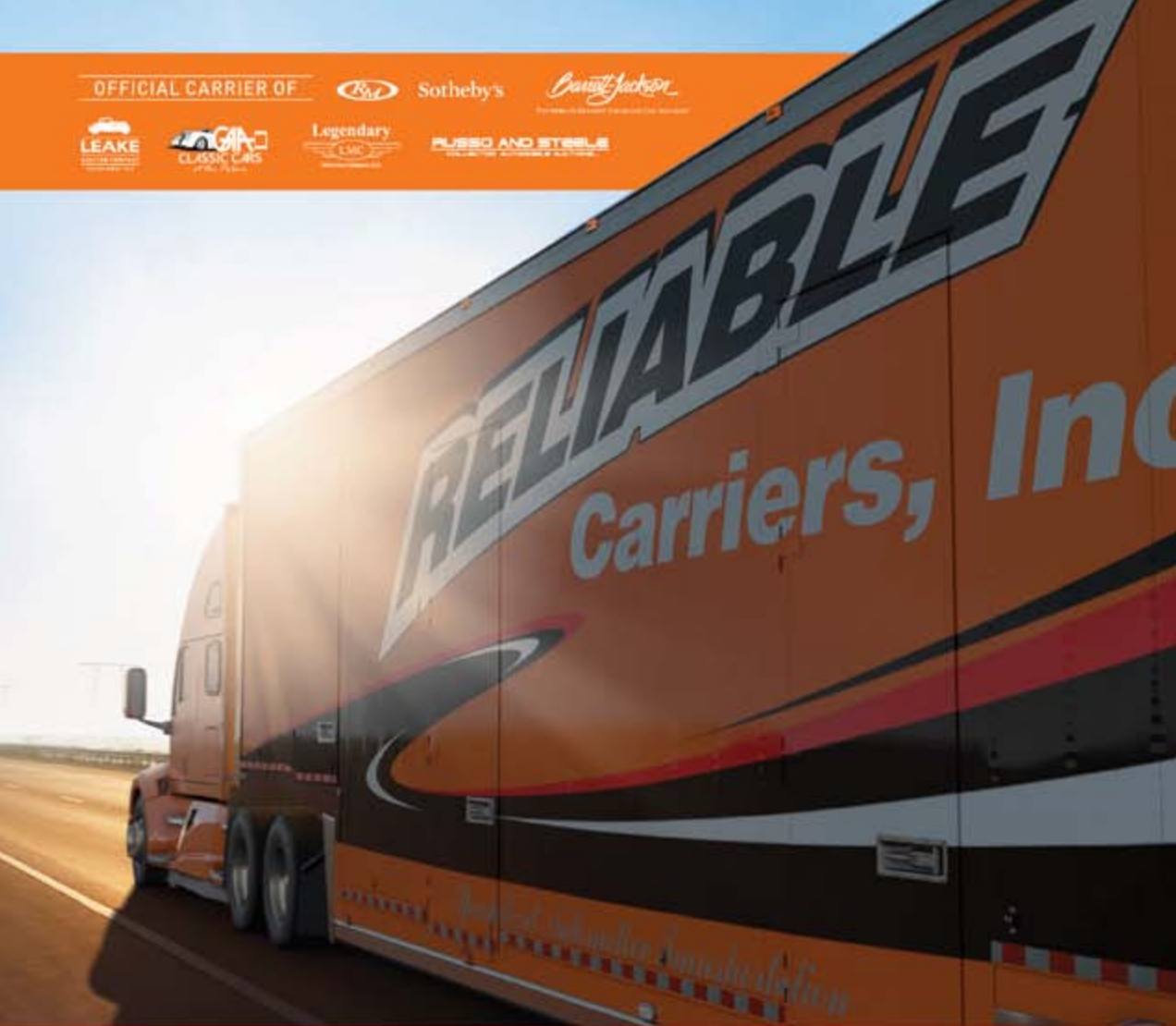


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There's no place like Arizona in January.

If buying or selling cars at auction hits your hot button, or just watching millions of dollars in cars change hands, there's no place like Scottsdale.

In the 31 years I've been attending the Arizona auctions, I've watched them grow from four days of Barrett-Jackson to 10 days with seven auction companies and more than 3,200 cars crossing the block.

Last year, \$252m in sales was achieved. I expect to see a 5% increase this year, to \$265m. While the collector-car market at large has been spotty, the mid-range, cars from \$50,000 to \$100,000, has stayed strong.

Most of the buyers in Scottsdale aren't concerned about market trends. They are just looking to get a car they have always wanted. And with more than a thousand cars to choose from, chances are there will be one crossing the block in the desert.

These are cars that can be bought with a credit card or a home-equity loan. They are cars bought to fulfill personal dreams.

Must-dos

To maximize your chances of enjoying the Arizona extravaganza, there are a few simple rules you should follow. First, get your credentials in order before you arrive at the auctions. Standing in line for hours to get your bidder's number is no fun.

Be sure you have a good GPS with you. The auctions are spread far and wide. A GPS plus the map in this guide will get you exactly where you want to go.

Do your homework. Look at the cars offered, usually all now available online, and see what really interests you.

Be disciplined. Just because a car is cheaper than you expected, even far cheaper, is no reason to pull the trigger. Wait for the right car, the one you really want. And then, don't be afraid to pay a little more than you wanted to acquire it.

Finally, bring sunscreen and a warm coat. Scottsdale can be hot during the day and very cold at night.

I love going to the Arizona auctions because there are no distractions. No concours, no races, no tours, no rallies. Just many, many, many collector cars, right in front of you, right now.

All you have to do is put your hand up, and the dream car on the block will become the dream car in your garage. — *Keith Martin* ■



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All auction photos are courtesy of the respective auction houses unless otherwise noted. Cover photo: 2012 Lexus LFA Nürburgring Edition, courtesy of Barrett-Jackson

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1941 Packard Custom Super Eight One
Eighty Convertible Victoria by Darrin
Vehicle no. 1429-2015



1937 Cord 812 Supercharged
Cabriolet
Chassis no. 907



1947 Ford Super DeLuxe
Sportsman Convertible
Chassis no. 799A-1974216



1920 Lone Star Beauty Four Touring
Chassis no. 148



1941 Packard One-Ten Station Sedan
Vehicle no. 1483-2172



1942 Harley-Davidson UL Police Special
Engine no. 42UL1881



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Arizona Auction Roundtable

SCM asks each auction house for their 2019 stars and under-the-radar sleepers

Gooding & Company



David Gooding
President and Founder,
Gooding & Company,
Santa Monica, CA



Star Car: 1955 Mercedes-Benz 300SL Gullwing

Star Car This year we have an exceptional **1955 Mercedes-Benz 300SL Gullwing** (estimate: \$1,100,000–\$1,400,000). The car has recently been unearthed in a Northern California garage, where it had been kept out of the public eye for decades. The Gullwing was sold new to famed Austrian conductor and passionate car enthusiast Herbert von Karajan, and was ordered in a very rare and unusual specification — finished in Weissgrau (DB 158) with tan vinyl upholstery with red plaid fabric inserts. Most importantly, the car was ordered with Rudge knockoff wheels — a very rare and desirable option for the 300SL.

Sleeper Our **1967 Chevrolet Camaro SS 396/375 convertible** (estimate: \$250,000–\$325,000) is my pick for our sleeper car in Arizona. In April 1967, Dave Conner of Rod Shop infamy ordered a brand-new Camaro convertible, and without even removing the window sticker, went out and raced it. This Camaro would go on to be known as the “Batcar.” It racked up a number of impressive wins, including at the 1968 NHRA Winternationals, where it set a world record. It was the 1968/69 AHRA National Record in F/S, 1969 AHRA and NHRA Winternationals Champion in SS/IA, and the 1969 NHRA Record Holder SS/IA to name a few. With just over 1,500 miles from new and presented in its striking black-over-gold color scheme, this rare RPO L78 Camaro convertible offers everything the discerning muscle-car collector is looking for.

RM Sotheby's



Gord Duff
Global Head of Auctions,
RM Sotheby's, Blenheim,
ON, CAN



Star Car: 1985 Ferrari 288 GTO

Star Car My star car selection for this year's sale is the **1985 Ferrari 288 GTO** (estimate: \$3,200,000–\$3,600,000). This particular example shows less than 3,000 miles, is equipped with a/c, a special-order interior, and is offered at Arizona freshly serviced. Never before offered at public auction, this is a great example of what is the rarest — and, in my opinion, the coolest — of all the Ferrari supercars.

Sleeper My sleeper pick is the **2012 Lexus LFA** (estimate: \$850,000–\$1,100,000). The LFA is quickly becoming a modern classic and is certainly something I would buy with the thought that it will likely only increase in value down the road. The car we're offering in Arizona shows a mere 70 miles and is one of just 50 cars equipped with the competition-focused Nürburgring package, meaning increased horsepower, a recalibrated transmission, a front splitter, upgraded suspension, lightweight alloy wheels, and a fixed rear wing. These are gaining traction in the collectible market and I believe they still have room to grow.

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Star Car: 1952 Maserati A6G 2000 Frua Spider

Star Car The 1952 Maserati A6G 2000 Frua Spider

(estimate: \$2,800,000–\$3,400,000) is one of

three made and is the sole existing example. Its coachwork is bespoke and stunning, not to mention it's a magnificent performer. Alluring, unique and the winner of awards at Villa d'Este, The Quail and Pebble Beach, it's perfect for a run up the Riviera or the Pacific Coast Highway.

Sleeper The **Team Cunningham 1959 Lister-Jaguar sports racer** (estimate: \$2,000,000–\$2,600,000) driven by Stirling Moss, Walt Hansgen and Ivor Bueb, and the SCCA C-Modified National Championship Winner is my pick for this year's sleeper. It is essentially what Jaguar would have turned the D-type into if they had stayed in competition in the late 1950s. It is a victorious, very intelligent and ultra-competitive sports-racing car.

Russo and Steele



Drew Alcazar

CEO, Russo and Steele Auction Company, Scottsdale, AZ



Star Car: 1971 Mercedes-Benz 280SL W113 "Pagoda"

Star Car A long-standing member of the renowned

Art Astor Collection — one of the most coveted by the family and last to be sold — this **1971 Mercedes-Benz 280SL W113 "Pagoda"** has been treated to a cost-is-no-object restoration. Over and above the significant previous ownership history and stunning restoration to concours specifications by marque specialists, this particular 280SL retains its original bordeaux seat covers complementing a fresh interior that adds to a striking visual pose when accompanied by the Raven Black exterior. Most significant, however, is the exceedingly rare combination of options, including factory air conditioning and 4-speed transmission.

Sleeper Not only equipped with the rare and uber-desirable L78 big block, matching-numbers powerplant, this particular **1968 Chevrolet Camaro L78** has traveled just over 10,000 miles since new. Original documents include the window sticker, POP, dealer invoice, sales contract, and warranty book, along with certification from Jerry MacNeish verifying the factory-original drivetrain. It had a complete ground-up, five-year restoration to original specifications, and is finished in LeMans Blue with Z21 Exterior Style Trim Group and correct hockey stripes.

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Star Car: 1925 Bugatti Type 35A

Star Car

At the third edition of

the Scottsdale Auction, slated for Wednesday evening, January 16, Worldwide Auctioneers will feature one of the most iconic sports racing cars of its time: a **1925 Bugatti Type 35A**. This particular Type 35 is well known among marque experts and is an exceptional and highly authentic example of Bugatti's most successful racing model. It is impeccably documented with a limited roster of ownership that includes Louis Hoffman. It was raced in period by Juan Ollivier and Louis Chiron, with competition history through 1942 that included the 1925 and 1926 Provence Grand Prix. More recently, it toured some 4,600 miles through Europe in 2017 and remains absolutely "on the button" and ready to vintage race, show, tour and enjoy.

Sleeper

Exemplifying post-war sporting legends at the other end of the collector-car spectrum, Worldwide Auctioneers has secured for sale without reserve one of the finest preservation-category **Mercedes-Benz 300SL Roadsters** available anywhere. This example from 1959 is equipped with its original engine, interior and still has paint that is nearly 60 years old. It is a FIVA Preservation Award Winner and a veteran of several notable tours and rallies. It's such an honest and impressive example of one of the most beautiful and desirable sports cars ever produced.

Barrett-Jackson



Craig Jackson

Chairman and CEO, Barrett-Jackson, Scottsdale, AZ



Star Car: 2012 Lexus LFA Nürburgring Edition

Star Cars

From a perspective of exclusivity, the **2012 Lexus LFA Nürburgring Edition** is an excellent choice. Not only are import marques becoming a hot commodity among collectors, the low-production luxury models are particularly in demand. The Lexus LFA we have crossing the block in Scottsdale is one of only 50 built worldwide and offers a level of distinctiveness that's hard to match.

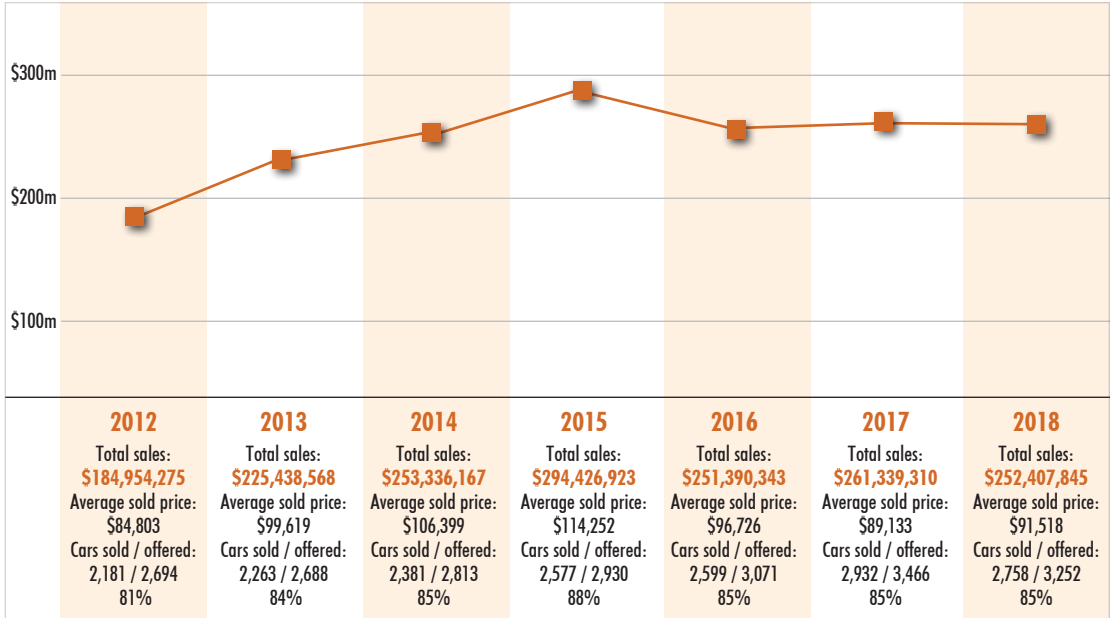
We also have the very first **Ford Pilot Plant/Pre-production 1965 Mustang hard top** to ever receive a VIN. This rare and historically significant Mustang is credited with starting the Pony car revolution. I'm confident it will capture the attention of collectors worldwide.

Sleeper

The demand for sports cars from the '80s and '90s has been on the rise over the past few years. We've seen glimpses of this trend take shape with the sales of the '87 Buick Grand National GNX that went for a record \$165,000 in 2015 and a '97 Acura Integra Type R that sold for a record \$63,800 at this year's Las Vegas Auction.

I think over the coming months we'll see that the Fox-body Mustang will be a part of this trend. We have a special **'93 SVT Cobra R** that is #11 of 107 units crossing the block in January that I think should be on the short list of every early-'90s car enthusiast. On the import side, we have a fully restored **'73 Datsun 240Z** with only 2,000 miles since its restoration that I think will be a highly coveted car. ■

Arizona Auctions Total Sales by Year



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Silver Auctions Arizona Winter Auction



Last year's top seller: 2003 BMW Z8 convertible, sold at \$128,520

Insider's Tip

Silver Auctions Arizona is hosting their event at a new venue this year. They've moved from the We-Ko-Pa Resort and Conference Center in Fort McDowell to the Peoria Sports Complex in Peoria, 40 miles to the west. Count on seeing many appealing collector cars change hands at realistic prices. Remember, this auction is the weekend before most of the other sales in the area — arrive early if you want to get in on the action here.

Last year's results: 201 of 351 sold (57%), for total sales of \$3,368,625. ■

Details

Preview: Thursday, January 10, through Saturday, January 12, 9 a.m.

Auction: Thursday, January 10, through Saturday, January 12, 11 a.m. to 6 p.m.

Dates and times subject to change

Where: Peoria Sports Complex, 16101 N 83rd Ave., Peoria, AZ

Web: www.silverauctionsaz.com

Phone: 602.596.4060

Cost: \$15 admits one per day; \$10 per day for seniors, first responders and military; free admission for children 12 and younger



Also crossing the block last year at Silver were a 1966 Jaguar E-type Series I 4.2 coupe at \$57,240 (left) and a 1969 Chevrolet Corvette convertible at \$45,900



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Barrett-Jackson

Scottsdale 2019



1960 Chevrolet Corvette custom convertible

Insider's Tip

Hundreds of thousands of gearheads, buyers and sellers will walk into WestWorld beginning January 12. There they'll find nearly 2,000 cars for sale, in addition to the acres of retail space provided for the Lifestyle Pavilion.

The collector-car auction starts at 2 p.m. on Tuesday, January 14. If you're a bargain hunter, this is where you'll find the less-expensive deals. If you're after a crown jewel for your collection, Friday and Saturday nights are made for that... and television.

Muscle cars have reigned supreme seemingly forever at Barrett-Jackson, but they have consigned plenty of classic sports cars and modern exotics if those pique your interest.

Searching for celebrity-owned cars is a fun exercise when walking among the sea of chrome. Cars formerly owned by Dale Earnhardt Jr., Funkmaster Flex and Bruce Willis are consigned to the sale.

Last year's results: 1,729 of 1,749 sold (99%), for total sales of \$113,770,305.

Star Cars

1960 Chevrolet Corvette custom convertible. Created to hit 1 g on skid pad, 1 g of acceleration and 1 g of braking. All while looking this good.

1969 Ford Mustang Boss 429 fastback. Concours-level, rotisserie restoration in 2000, with just seven miles added afterwards. Number 605 of 857.

1993 Ford Mustang SVT Cobra R. Number 11 of 107.



1993 Ford Mustang SVT Cobra R

Details

Preview: Saturday, January 12, through Sunday, January 20, 8 a.m.

Auction: Monday, January 14, through Sunday, January 20, 10 a.m.

Dates and times subject to change

Where: WestWorld, 16601 N Pima Road, Scottsdale, AZ 85260

Web: www.Barrett-Jackson.com

Phone: 480.421.6694

Cost: Prices vary per day, with lower-priced happy hours and discounts for military, seniors, students and children

1973 Datsun 240Z. Fully restored with only 2,000 miles on it since. Refinished in original colors.

2001 Ferrari 550 Barchetta. One of 448 built to celebrate Pininfarina's 70th anniversary. Six-speed manual transmission.

2012 Lexus LFA Nürburgring Edition coupe. One of only 50, with books, records, racing-team gear and LFA custom luggage.

1937 Cord 812 SC Sportsman convertible. Thirty-year restoration finished in 2011. Shown at The Quail in 2018. ■



1973 Datsun 240Z

Artist Michael Irvine

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Worldwide Auctioneers

Scottsdale Auction



1925 Bugatti Type 35A

Insider's Tip Worldwide hosts one of the smaller auctions during Arizona Car Week, with somewhere around 80 lots on offer, but that should not be interpreted as a reason to pass. On the contrary, Worldwide has consigned several iconic Classics from the 1920s. You also can pick your flavor of restored E-type, and find some of Europe's finest '50s sports cars. The auction is one of the first of the week — make sure you're there to experience it.

Last year's results: 53 of 83 sold (64%), for total sales of \$6,854,800.

Star Cars **1925 Bugatti Type 35A.** Raced at 1925 and 1926 Provence Grand Prix. With competition history through 1942.

1959 Mercedes-Benz 300SL Roadster. Matching-numbers engine. Participant on multiple Colorado Grand and Copperstate 1000 rallies.

1924 Bentley 3 Litre Red Label Speed Model tourer. Top-specification early Bentley, with original Vanden Plas body. Without reserve.

Details

Preview: Monday, January 14 through Tuesday, January 15, 9 a.m. to 6 p.m.; Wednesday, January 16, 9 a.m. to 5 p.m.

Auction: Wednesday, January 16, 5 p.m.

Dates and times subject to change

Where: Scottsdale Auto Park, 6460 E McDowell Road, Scottsdale, AZ

Web: www.worldwideauctioneers.com

Phone: 800.990.6789

Cost: \$40 admission per person to preview and auction Wednesday, January 17; \$100 catalog includes VIP reception and seating for two (based upon availability)

1931 Packard Deluxe Eight Series 840 roadster. Equipped with a factory '32 upgrade kit and original data tag.

1961 Jaguar E-type Series I 3.8 convertible. Fresh 2018 restoration. Two-owner car with original hard top. ■



1959 Mercedes-Benz 300SL Roadster

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Bonhams

The Scottsdale Auction



Team Cunningham 1959 Lister-Jaguar sports racer

Insider's Tip

For their eighth annual Arizona sale, Bonhams again expects a full crowd at their beautiful, accessible location — the Westin Kierland Resort & Spa. Among the early consignments are some of the finest and most distinctive sports cars from the '50s. Variety is the name of the game when attracting a bidding audience, however, and last year, Bonhams' lots ranged from a \$13,200 Shelby Dakota to a \$5,170,000 Porsche 550A Spyder. Bonhams' 2019 sale is likely to have a just-as-diverse docket, sure to help any buyer looking for their next collector car.

Last year's results: 95 of 108 sold (88%), for total sales of \$25,247,050.

Star Cars

1952 Maserati A6G 2000 Frua Spider.

One of three made, and the sole existing example, with bespoke and stunning coachwork. Winner of awards at Villa d'Este, The Quail and Pebble Beach, it's perfect for a run up the Riviera or the Pacific Coast Highway. **(Estimate: \$2,800,000–\$3,400,000)**

Details

Preview: Tuesday, January 15 and Wednesday, January 16, 9 a.m. to 6 p.m.

Auction: Thursday, January 17, 11 a.m.

Dates and times subject to change

Where: The Westin Kierland Resort and Spa, 6902 E Greenway Parkway, Scottsdale, AZ

Web: www.bonhams.com/scottsdale

Phone: 415.391.4000

Cost: \$100 catalog admits two; \$20 gallery guide admits one; \$150 bidder registration includes catalog and entry for two to preview and auction

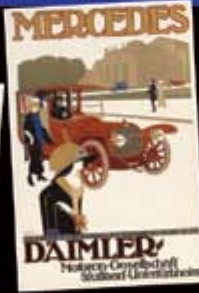
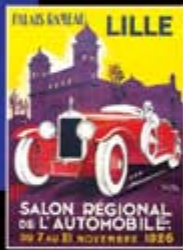
Team Cunningham 1959 Lister-Jaguar sports racer driven by Stirling Moss, Walt Hansgen and Ivor Bueb, and the SCCA C-Modified National Championship winner. Essentially what Jaguar would have turned the D-type into if they had stayed in competition in the late 1950s. **(Estimate: \$2,000,000–\$2,600,000)** ■



1952 Maserati A6G 2000 Frua Spider




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Russo and Steele

Scottsdale 2019



1970 Chevrolet Chevelle SS 396 2-door hard top

Insider's Tip

Salt River Fields at Talking Stick Resort is a great spot for an auction: plenty of tent area for the 700–800 cars Russo and Steele typically consigns for their premier event, great lighting at night (it is also a baseball practice complex), and plenty of parking, with a short shuttle ride.

Russo and Steele hosts the most easily accessible sales area — their famous “auction in the round” — where you can walk around the car while everyone is bidding on it.

Russo consigns a wide variety of automobiles, but their sweet spot and focus tends to be in the \$50k to \$500k range, either American or foreign. Their event is certainly one of the more exciting sales around town this week.

Last year's results: 457 of 703 sold (65%), for total sales of \$17,894,335.

Star Cars

1971 Mercedes-Benz 280SL convertible.

Factory 4-speed and air conditioning. Restored by marque experts. Formerly of the Art Astor Collection.

1970 Chevrolet Chevelle SS 396 2-door hard top.

Details

Preview: Wednesday, January 16, 9 a.m. to 5 p.m.; Thursday, January 17, through Sunday, January 20, 9 a.m.

Auction: Thursday, January 17, through Saturday, January 19, noon; Sunday, January 20, 11 a.m.

Dates and times subject to change

Where: Salt River Fields at Talking Stick, 7555 N Pima Road, Scottsdale, AZ

Web: www.russoandsteele.com

Phone: 602.252.2697

Cost: \$30 admits one each day on Wednesday, January 16, through Saturday, January 19; \$20 Sunday, January 20; \$200 for bidder's registration includes one guest pass

Pre-production pilot prototype.

1972 Ferrari 365 GT4/C. U.S. model in recent long-term ownership. Restored to Ferrari Club of America Platino-winning level. With books, tools, receipt file and much more. ■

1972 Ferrari 365 GT4/C





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UPCOMING AUCTION DATES

SCOTTSDALE, AZ
 January 12-20, 2019

PALM BEACH, FL
 April 11-13, 2019

JIM SCHWARZKOPF
 jschwarzkopf@bridgepointrm.com

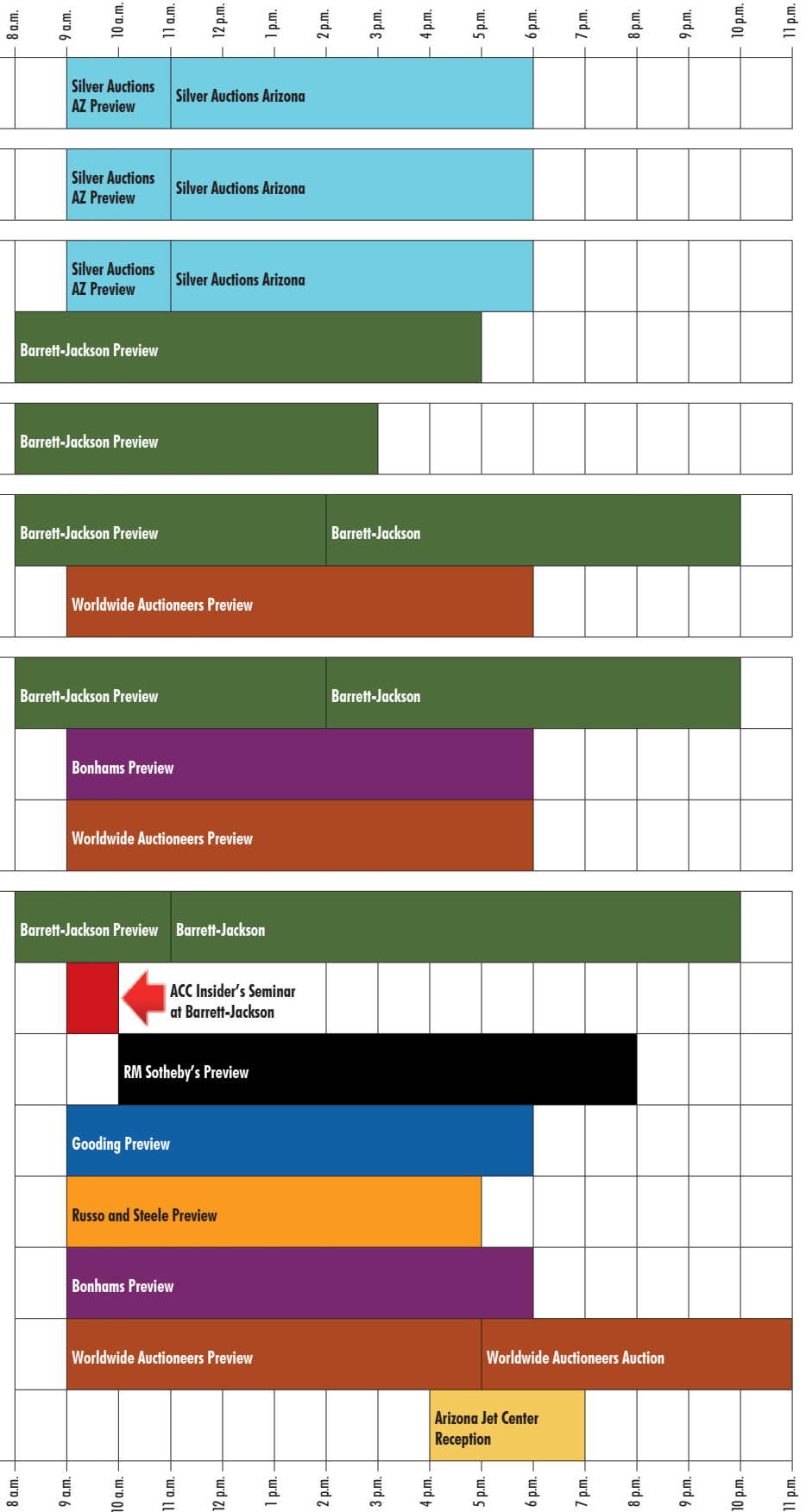
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ARIZONA ■ TIMELINE OF EVENTS

Scottsdale/Phoenix/Peoria Events





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ARIZONA ■ TIMELINE OF EVENTS

Scottsdale/Phoenix Events

| | 8 a.m. | 9 a.m. | 10 a.m. | 11 a.m. | 12 p.m. | 1 p.m. | 2 p.m. | 3 p.m. | 4 p.m. | 5 p.m. | 6 p.m. | 7 p.m. | 8 p.m. | 9 p.m. | 10 p.m. | 11 p.m. |
|-------------|-------------------------|--------|--------------------------|--|---------|--------------------------|--------------------------|--------|--------|----------------------|--------|--------|--------|--------|---------|---------|
| THUR | Thursday, January 17 | | | | | | | | | | | | | | | |
| | Barrett-Jackson Preview | | Barrett-Jackson | | | | | | | | | | | | | |
| | | | | RM Sotheby's Preview | | | | | | RM Sotheby's Auction | | | | | | |
| | | | | Gooding Preview | | | | | | | | | | | | |
| | | | | SCM Insider's Seminar at Gooding & Co. | | | | | | | | | | | | |
| | | | | Russo and Steele Preview | | | Russo and Steele Auction | | | | | | | | | |
| | | | | Bonhams Auction | | | | | | | | | | | | |
| FRI | Friday, January 18 | | | | | | | | | | | | | | | |
| | Barrett-Jackson Preview | | Barrett-Jackson | | | | | | | | | | | | | |
| | | | | RM Sotheby's Preview | | | | | | RM Sotheby's Auction | | | | | | |
| | Gooding Preview | | | Gooding & Company Auction | | | | | | | | | | | | |
| | | | Russo and Steele Preview | | | Russo and Steele Auction | | | | | | | | | | |
| SAT | Saturday, January 19 | | | | | | | | | | | | | | | |
| | Barrett-Jackson Preview | | Barrett-Jackson | | | | | | | | | | | | | |
| | Gooding Preview | | | Gooding & Company Auction | | | | | | | | | | | | |
| | | | Russo and Steele Preview | | | Russo and Steele Auction | | | | | | | | | | |
| SUN | Sunday, January 20 | | | | | | | | | | | | | | | |
| | Barrett-Jackson Preview | | Barrett-Jackson | | | | | | | | | | | | | |
| | | | Russo and Steele Preview | | | Russo and Steele Auction | | | | | | | | | | |



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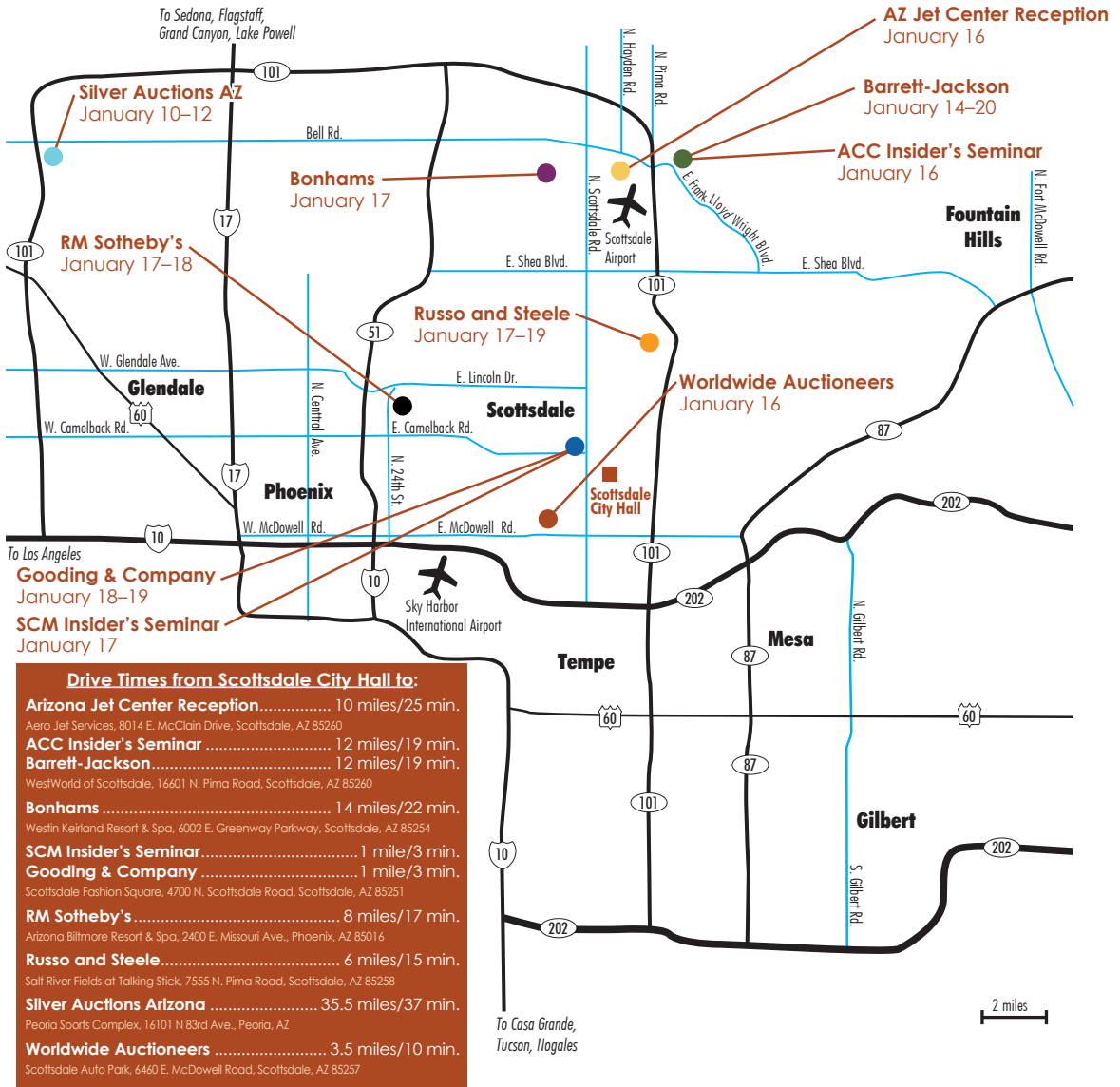
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ARIZONA ■ AREA MAP



Numbers to Know

Auction Companies

Barrett-Jackson
480.421.6694

Bonhams
415.391.4000

Gooding & Company
310.899.1960

RM Sotheby's
519.352.4575

Russo and Steele
602.252.2697

Silver Auctions Arizona
602.596.4059

Worldwide Auctioneers
800.990.6789

Police Departments

Scottsdale Police
480.312.5000

Phoenix Police
602.262.6151

Maricopa County Sheriff
602.876.1000

Airports

Phoenix Sky Harbor International Airport
602.273.3300

Scottsdale Airport
480.312.2321

Public Transportation

Downtown Scottsdale Trolley
602.253.5000

Valley Metro Public Transit
602.253.5000

Shuttle/Car Service

Lyft
www.lyft.com

Uber
www.uber.com

Arizona Limousines
602.267.7097

Desert Knights Sedans & Limousines (Scottsdale)
480.348.0600

ExecuCar (Phoenix)
602.232.4610

Super Shuttle (Phoenix)
602.232.4610

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480.748.6205

Yellow Cab
602.252.5252

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24/7 Valley Wide Towing (Phoenix)
480.677.0025

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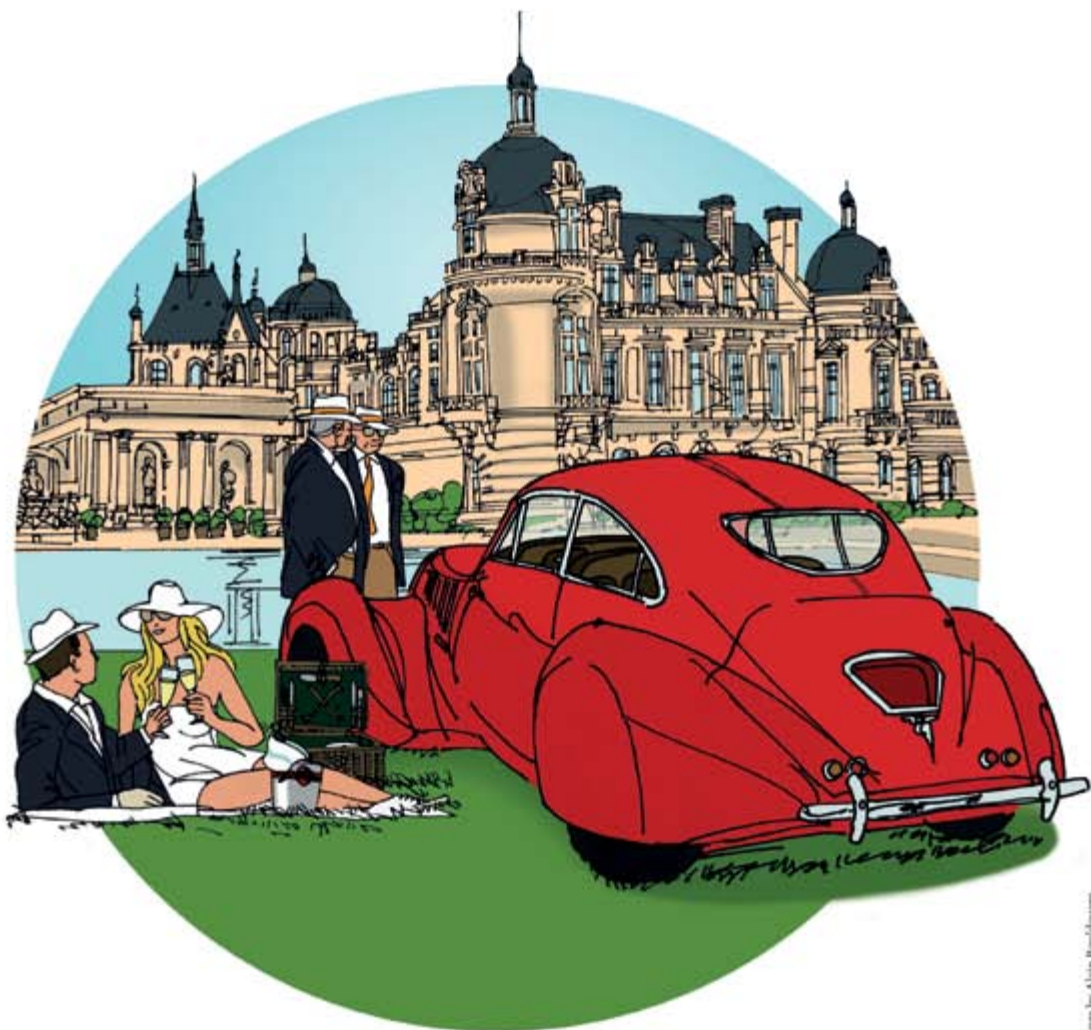
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1925 Hispano-Suiza H6B Convertible Sedan, s/n 11093. Black with maroon leather and highlights. Patented Transformable coachwork featuring an array of innovative configurations. Former owners include the Arturo Keller Collection and Jules Heumann, Pebble Beach chairman emeritus. Louis Vuitton classic award winner. \$535,500



1931 Bentley 4 Litre Open Tourer by Vanden Plas, s/n VF4019. Green with black fenders and green interior. "This is about the most original and correct vintage Bentley that I have ever seen." — Clare Hay, 2018. Never restored and only four owners from new. Eligible for W.O. Bentley rallies, and likely the most significant 4-L extant. \$485,000



1966 Alfa Romeo GTA 1600 Stradale, s/n AR613880. Red with white stripes/black interior. Superbly prepared, set up for vintage racing. Recent 195-hp Dave Vegher race motor plus original matching-numbers engine. Equipped with genuine Autodelta sliding-block rear end. \$397,500



1964 Shelby 289 Cobra, s/n COB5998. Black with black leather interior. Fascinating history as a Shelby show car, hot rod and historic racer. Immaculate presentation and phenomenal performance. California title. \$565,000



1971 Maserati Ghibli SS 4.9, s/n AM115/49/2200. Metallic blue/cream leather. Well preserved and very rare 4.9-Liter Ghibli SS in great colors. One owner for 47 years.

\$325,000/Others available



1953 Alfa Romeo 1900 CS Pinin Farina Berlinetta. s/n AR 1900C 01534. Deep red with black leather. Event eligible, Pinin Farina masterpiece. Very well sorted with tasteful upgrades for spirited driving. Ideal for California Mille, Colorado Grand and more. \$375,000

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RM Sotheby's Arizona



1930 Cadillac V16 Sport phaeton

Insider's Tip RM Sotheby's Arizona auction is held at the Arizona Biltmore Resort and Spa — the most picturesque setting during the January car week.

The consignments this year are led by two significant collections — the Calumet Collection, which focused on European Classics, and the Richard L. Burdick Collection, with American Classics as its theme. Expect to see near 150 blue-chip automobiles placed around the Biltmore, and you can't beat that price of entry.

Last year's results: 112 of 129 sold (87%), for total sales of \$36,128,580

Star Cars **1930 Cadillac V16 Sport phaeton.** From the Richard L. Burdick Collection. An early example and one of no more than 18 surviving today. Offered without reserve. **(Estimate: \$750,000–\$900,000)**

1951 Spartan Royal Mansion. Fully restored travel trailer, with period-correct batik, mid-century finishes and original embroidered lawn chairs. Offered without reserve. **(Estimate: \$200,000–\$250,000)**

Details

Preview: Wednesday, January 16, 10 a.m. to 8 p.m.; Thursday, January 17, and Friday, January 18, 10 a.m. to 5 p.m.

Auction: Thursday, January 17, and Friday, January 18, 5 p.m.

Dates and times subject to change

Where: Arizona Biltmore Resort and Spa, 2400 E Missouri Ave., Phoenix, AZ

Web: www.rmsothebys.com

Phone: 519.352.4575

Cost: Preview is open to the public; \$200 bidder registration includes catalog and admission for two to preview and auction

1967 Rolls-Royce Phantom V State landaulet by Mulliner Park Ward. From the Calumet Collection. One of five examples. Originally commissioned for the government of Romania, and the costliest Phantom V ever delivered. Unrestored and with 161k recorded miles. **(Estimate: \$1,000,000–\$1,500,000)** ■



1951 Spartan Royal Mansion

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The Scottsdale Auctions



1936 Bugatti Type 57 Two-Light Ventoux

Insider's Tip

Gooding & Company's 2019 Scottsdale auction will be their 12th Arizona event. Their collection of offerings is, as always, blue chip and carefully selected.

Scottsdale Fashion Square Mall right next door provides sufficient parking and less-expensive shopping endeavors than the \$442,740 average Gooding pulled in per car last year.

Anticipate a diverse catalog offering again, with heavy emphasis on post-war European sports cars, pre-war luxury classics and a dash of modern supercar performance.

Last year's results: 111 of 129 sold (86%), for total sales of \$49,144,150.

Star Cars

1955 Mercedes-Benz 300SL Gullwing.

Sold new to Austrian conductor Herbert von Karajan. Unusual specification of Weissgrau over tan vinyl and red plaid. Never presented at public auction until now. **(Estimate: \$1,100,000–\$1,400,000)**

1967 Chevrolet Camaro SS 396 convertible. Restored world-record setter. NHRA and AHRA national champion. **(Estimate: \$250,000–\$325,000)**

Details

Preview: Wednesday, January 16, through Friday, January 18, 9 a.m. to 6 p.m.; Saturday, January 19, 9 a.m. to 5 p.m.

Auction: Friday, January 18, Saturday, January 19; 11 a.m. Dates and times subject to change

Where: Scottsdale Fashion Square, 4700 N Scottsdale Road, Scottsdale, AZ (corner of N Scottsdale Road and E Highland Avenue)

Web: www.goodingco.com

Phone: 310.899.1960

Cost: \$40 admits one to all events; \$100 catalog admits two to all events; \$200 includes catalog, admission for two with reserved seats, subject to availability; free admission for children 12 and younger

1936 Bugatti Type 57 Two-Light Ventoux. Second series Type 57 chassis. Presented in largely unrestored, highly original condition. **(Estimate: \$900,000–\$1,100,000)** ■



1967 Chevrolet Camaro SS 396 convertible

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1989 PORSCHE 911 SPEEDSTER

Guards Red with Black Leather and Matching Canvas Soft Top. 5-Speed, Fuchs Wheels, A/C, Power Seats, Power Mirrors, Blaupunkt Charleston, Handbooks in the Factory Folder. One Owner. Beverly Hills Car. Only 12,520 Original Miles. \$199,500



2005 FERRARI SUPERAMERICA F1

Nero Black with Black Leather, Daytona Seats with Yellow Accent Stitching, F1 Automatic, Climate Control, Memory Power Seats, Becker Silverstone Sound System, Yellow Brake Calipers, Suedeina Shields, Tools, Handbook and Air Compressor. 9,747 Miles. Two-Owner Beverly Hills Car. \$375,000



1988 LAMBORGHINI COUNTACH LP 5000 QUATTRO VALVOLE

White w/ Red Leather Interior, 5-Speed Trans., Climate Control, Power Mirrors, Burtons Ignition Update, Handbook, Service Records, Copies of Original Window Sticker & Sales Contract. Only 32,079 Original Kilometers. \$289,500



1938 ROLLS-ROYCE SILVER WRAITH 25/30 PARK WARD SALOON

Maroon w/ Silver Accents, Gray Leather Interior w/ Maroon Piping, Burlwood Fascia & Door Trim, Twin Vanity Mirrors, Split Front Seat, Sunroof, Semaphores & Single Side Mount. 35,677 Miles. An Elegant Example. \$79,500



1956 JAGUAR XK140 MC ROADSTER

Cobalt Blue w/ Navy Blue Leather Interior, Black Everflex Soft Top & Side Curtains, Painted Wire Wheels, Handbook, Superb Original Matching-Numbers CA Car, Under the Same Ownership for Past 40 Years. \$109,500



1954 CHEVROLET CORVETTE ROADSTER

White w/ Red Interior & Beige Canvas Soft Top, Great Looking American Classic Equipped w/ 2-Speed PowerGlide Automatic Transmission & Corrod 235-cu Blue Flame 6-Cylinder Engine. Showing 32,813 Miles. Original AM Radio. \$69,500



1989 FERRARI MONDIAL T

White w/ Cream Leather Interior & Matching Leather Tonneau Boot, Black Canvas Soft Top w/ Black Dash & Carpets, 20,300 Original Miles, A/C, Power Windows, Chrome Alloy Wheels & Twin Mirrors, Owner's Manual. \$49,500



1962 FACEL VEGA FACEL II

Tan Grey Details w/ Black Leather Interior. All of 160 Miles. 111,828 Miles, Same Ownership for Many Years, Magnificent Example, Torquillo Auto Trans., 4-Wheel Disc Brakes, Jordan Wheels, Power Windows, Own the Ultimate Model Car Created by the Prestigious French Marque. \$345,000



1960 MERCEDES-BENZ 220SE COUPE

Medium Red (DB 516) with Dark Tan Leather, Factory Sunroof, Swedish Birch Wood Fascia and Door Trim, 4-Speed Transmission, 2-Band Becker Europa Radio. Excellent California Car. \$79,500



2004 FERRARI 360 MODENA SPIDER

Grippe Tiano w/Origo Scuro Leather & Black Canvas Soft Top, 6-Speed, 17,223 Original Miles, Challenge Drives, 19-Inch Chrome Exotic Wheels, Tilt Exhaust, Completed 33K Ferrari Service, CA Car w/Tool Case, Books, Factory Seat, Car Covers & Windbreaker. \$99,500



1941 FORD DELUXE WOODIE WGN

Blue w/ Tan Interior, Gatted Wood Headliner, Whitewall Tires, Original Maple Frame and Honey Birch Panels, V8 Engine & Single Downdraft Carb, 3-Speed Manual Trans., Deluxe Model w/ Vertically Ported Grille. Exceptional Example. \$79,500



1964 CHEVROLET CORVETTE CONVERTIBLE

Blue w/ Black Interior & White Soft Top, Original Matching-Numbers 327/300 hp Engine with Matching Automatic Trans., Includes Original Window Sticker, Owner's Manuals and Factory Brochures, Factory Wheels and Hubcaps. \$69,500



1967 MERCEDES-BENZ 250SE CABRIOLET

Papyrus White w/ Navy Leather Interior & Matching Navy Canvas Soft Top & Leather Tonneau Boot, Automatic Trans., Kufnermeister A/C, Straight Grained Walnut Fascia, Becker Europa Radio, Tool Roll & Jack. 53,712 Miles. Superb Condition. \$104,500



1920 FORD MODEL T 2 SEAT SINGLE DOOR RUNABOUT

Black w/ Black Interior & Matching Leatherette Soft Top & Tonneau Boot, Walnut Steering Wheel, Carbide Lamps w/ Electric Spot Light. In Excellent Restored Condition, Real American Automotive History. \$28,500



1960 BENTLEY S2 CONTINENTAL FLYING SPUR SPORT SALOON

Two-Tone Silver over Claret with Dark Red Leather Interior and Burlwood Trim Throughout. A Truly Excellent, Left Hand Drive Example. Recently Restored, Automatic Transmission, A/C, AM-FM Radio, Handbook, Jack & Tool Tray. One of Only Six LHD James Young Flying Spurs Ever Built. Beautiful Condition Throughout. \$275,000



1971 MERCEDES-BENZ 280SE 3.5 COUPE

Factory Silver DB180 with Black Leather Interior and Black Top DB840, Zambano Fascia, Floor-Shift Auto Transmission, Behr Air Conditioning, Power Windows, Becker Mexico, AM-FM Cassette, Handbook and Service Records. Superb California Example. \$119,500

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Picking the Ultimate Three-Car Collection

SCM's Scottsdale Insider's Seminar

When: Thursday, January 17, 2019, 9:30 to 11:30 a.m.

Where: Gooding & Company Auction Tent, Scottsdale Fashion Square, 4700 N Scottsdale Road, Scottsdale, AZ (corner of North Scottsdale Road and East Highland Avenue)

Web: www.sportscarmarket.com/scottsdale2019

Phone: 503.261.0555 ext. 217

Cost: Complimentary admission for SCM Platinum members and registered Gooding bidders; SCM subscribers, \$35 for two; non-subscribers, \$70 for two

Insider Tip: Join publisher Keith Martin and Editor-at-Large Donald Osborne as they co-emcee this lively, in-depth discussion on the world of collector cars. Carl Bomstead, Mark Hyman and Bruce Trenary will be the panelists at this year's event. They will share their thoughts on the three best moves and three dumbest moves to make when you're buying a collector car. They'll also pick their ultimate three-car collection consisting of cars from this year's Arizona auctions.

Scottsdale Insider's Auction Tours

Do you want in-depth information on some of your favorite cars up for auction in Arizona? Then be sure to join SCM for our Insider's Auction Tours.

Publisher Keith Martin and expert Andy Reid will take you through the offerings at several of the week's biggest auctions. Martin will lead a tour through Gooding & Co. and Reid will lead tours through RM Sotheby's and Bonhams.

The tours are free to SCM Platinum members and one guest only. Space is limited and available on a first-come, first-served basis. Register at www.sportscarmarket.com/arizona2019tour, or call 503-261-0555 x217.

Bonhams

When: Wednesday, January 16; 10 a.m.

Where: Near the media desk

RM Sotheby's

When: Wednesday, January 16; 4 p.m.

Where: Near the media desk

Gooding & Co.

When: Thursday, January 17; 11:45 a.m.

Where: At the SCM booth, near the entrance

Join us for the ACC Arizona Insider's Seminar

When: Wednesday, January 16, 9 a.m. to 10 a.m.

Where: Equidome at Barrett-Jackson 16601 N Pima Rd, Scottsdale, AZ

Cost: Free with Barrett-Jackson admission

Insider tip: Start off 2019 fully informed on the state of the collector-car market by joining us for the American Car Collector Insider's Seminar. Managing Editor Jim Pickering and panelists will discuss what cars to buy, sell and hold and share their thoughts on the one thing you must do before you buy.

The Equidome is behind the auction block and is location of all of Barrett-Jackson's Behind the Hobby Collector Car Symposiums during the week.



Arizona Jet Center Reception

When: Wednesday, January 16, 4 p.m. to 7 p.m.

Where: Aero Jet Services, 8014 East McClain Drive, Scottsdale, AZ

Web: www.jetcenterevents.com

Phone: 425.775.5600

Cost: \$105 admits one

Insider tip: Take a break from the auction madness and enjoy the fine wine, premium spirits and al fresco-style Italian food by attending the AZ Jet Center Reception. You will be surrounded by historic automobiles, luxury jets, elegant fashion and beautiful art. Proceeds from the evening's silent auction will benefit ChildHelp for the prevention and treatment of child abuse and Forever Loved Pet Sanctuary. Reserve your ticket now, as admission is limited to 500 attendees. ■

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1970 Ford Mustang Boss 429

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1970 Chevrolet Chevelle LS6 Convertible
1953 Chevrolet Corvette
1931 Rolls-Royce Henley Roadster
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Oh, the Things You'll Buy (That Are Not Cars)

SCM's staff members get a dose of the high life at Barrett-Jackson Scottsdale — and pick their favorite items

by Erin Olson and Chad Tyson



Give yourself at least half a day to tour the extensive non-car offerings at the Barrett-Jackson Marketplace

This may seem blasphemous, but there's more to Car Week than cars. Stick with us. We have proof!

Barrett-Jackson Scottsdale is not just big, it's the colossus of the auction world. The 2018 event saw 1,749 cars cross the block over seven days. Yet we managed to spend an entire day at Barrett-Jackson without even looking at the cars.

Welcome to the exhibitor marketplace. It's full of boats, clothes, vacations, garage flooring, sexy-clown paintings and automobilia of every flavor. It's where to go if you're looking to furnish an instant man cave or to ensure you don't leave empty-handed.

We encourage you to visit in person — schedule a half-day at minimum — but we would not send you in unprepared. Here are our picks, at various price points, from the 2018 Marketplace.

For the Money-Is-No-Object "Big Spender"

Erin's pick: RP Advance
Mobile Systems RP C2

As an Oregonian, I have a healthy back-of-mind-but-very-real fear of "the big one." Google "earthquake" and "Cascadia Subduction Zone." It's not a matter of if, but when! I've been known to quiz my Lyft drivers about which part of town they live in, and then let them know how likely they are to survive the earthquake. Yes, there are still drivers willing to pick me up.

I can't count on Lyft when the earthquake happens, however, which is why a city-dwelling hippie like me needs a military-grade, all-terrain vehicle in her garage. I have chosen the RP C2 because it satisfies my usual checklist of things I look for in a vehicle: 1. Lots of cargo space. 2. Adequate leg room. 3. It comes in black. Just because it's the apocalypse doesn't mean I want to drive a silly-looking car. www.rpadvancedmobilesystems.com

Chad's pick: Sublime Rockers

Designer/sculptor Kevin DesPlanches calls these "the most comfortable rockers on Earth."

Now, I haven't sat in all the rockers on this planet, but I am a fan of the chair's style. Sublime Rockers are the best ones I've ever plunked down into. The rockers start at \$4k and range up to a \$20k cast-bronze beauty — that one is more aptly referred to as a rocking throne. Two, please. Okay, three. www.sublimerockers.com



Arthur Benjamins' original artwork will spruce up any gearhead man cave

For an Under-\$5,000 “Splurge”

Erin's pick: Original artwork by Arthur Benjamins

Class the place up a bit with some art from Arthur Benjamins at 1 Pilgrim Studio. Retire your ratty posters and replace them with a tasteful original painting that says “I’m an automotive aficionado with style and sophistication. The kind of guy who owns a real couch, not a futon.”

Framed prints are also accept-



Swingers wanted: For a relaxing time, ease into Sunset Swings' two-person model 422L

able in case you’re a sophisticated guy who blew his budget on a couch.

Original art, giclée and prints available. The original acrylic Mustang painting on wood pictured here is \$3,520.

www.1pilgrimstudio.com

Chad's pick: Sunset Swings

Lazily lounging in the garden or on the back deck is one of the primary reasons to have a garden or back deck. Want to make it even

more lounge-able? Sunset Swings has the setup you are looking for: single, double, even a four-seater swinging picnic table.

My favorite was the two-person swing, model 422L, which runs \$2,495. It’s made of 2.5-inch, 11-gauge tubular steel and breathable PVC fabric for long-term use. How long? Their residential warranty is a 10-year limited one. That’s a lot of swingin’.

www.sunsetswings.com



RP Advance Mobile Systems RP C2: A good ride for getting through the apocalypse



Sublime Rockers: The most comfortable on earth? You be the judge

ARIZONA ■ WHAT TO BUY

An Under-\$500 Whim Choice

Erin's pick: Corazón Sterling Silver from Taxco



I was already sporting a pair of silver rings from Taxco, so this booth stopped me dead in my tracks.

Taxco, Mexico, is a former silver-mining town that is now home to a large number of talented silversmiths, all of whom seem to have a view directly into my soul.

Corazón carries a curated selec-

tion for both men and women. I'm partial to large statement pieces and walked away sporting a massive agate ring that says "this lady has panache."

<https://shop.sterlingsilverfrom-taxco.com>

Chad's pick: Desert Steel Artisan Collection

Cacti that rust? Sure, and succulents, agaves and palm trees, too. Okay, not really, as Desert Steel products are galvanized or powder-coated steel to make sure your "plants" weather well. Up here in rainy, gray Oregon, stuff like this is hard to grow. So why grow it at all when you can get one in steel? Some of them are functional torches, too. Just add fire!

Desert Steel has two new



products this year to go with their already expansive line: sawtooth and artichoke agaves. Prices are dependent on the size of the piece you pick, but the small artichoke agave starts at \$300.

www.desertsteel.net

Cheap Thrills Under \$25

Erin's pick: Ice cream cone

I like ice cream. Not gelato, not fro-yo, not a custard, sorbet, or flavored ice. ICE CREAM. I eat one every year at Barrett-Jackson.

That's called a tradition, and much like Texas, it should not be messed with. What's the thrill, you ask? Ice cream melts — eat it fast.

Chad's pick: Refreshed Leather Cream

Walk around enough in Scottsdale and you'll get dust on your boots. It's going to happen in a desert. Keep your shoes clean with Refreshed Leather Cream. It also works on vinyl and wood. Rub it on and let it dry.

The Carnauba wax is mixed

with lanolin oil and mineral salts for the most moisturizing. It's the best clean, protection and shine I've ever had on my boots — good enough to keep me talking about it all week to anyone who would listen. A \$20 bill was all it took to make sure my boots stay dust-free in the Arizona dirt.

www.refreshedshoecleaner.com ■



Cheap eats: You can't beat a good old-fashioned ice cream cone for countering desert heat



Another cream that looks good enough to eat, but save it for your boots for dust-free kicking around

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Favorite places to grab a bite when in Arizona, as suggested by SCMer

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All-day breakfast, as well as great burgers and sandwiches

Bandera

3821 N Scottsdale Road, Scottsdale, AZ 85251
480.994.3524
Great rotisserie chicken and cast-iron skillet cornbread



Old Town Gringos

4209 N Craftsman Ct., Scottsdale, AZ 85251
480.423.3800
Tex-Mex and a great beer garden

Don & Charlie's

7501 E Camelback Road, Scottsdale, AZ 85251
480.990.0900
Sports-themed steakhouse with great barbecue



Preston's Steakhouse

8700 E Pinnacle Peak Road #115, Scottsdale, AZ 85255
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480.513.8186
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Pinnacle Peak General Store

8711 E Pinnacle Peak Road, Scottsdale, AZ 85255
480.991.1822
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Isabella's Kitchen

8623 E Thompson Peak Pkwy., Scottsdale, AZ 85255
480.502.3100
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The Other Coast

East Coast auction staples return for 2019



174-mile 2016 Ferrari LaFerrari Aperta will cross the block at Mecum in Kissimmee, FL

Mecum Auctions Kissimmee 2019

Preview: Thursday, January 3, through Sunday, January 13, 8 a.m.

Auction: Thursday, January 3, through Sunday, January 6, 10 a.m.; Tuesday, January 8, through Sunday, January 13, 10 a.m.

Where: Osceola Heritage Park, 1875 Silver Spur Lane, Kissimmee, FL

Web: www.mecum.com

Phone: 262.275.5050

Cost: \$20 admits one adult per day (\$30 if purchased at the door). Children 12 and younger get in free

Last year's results: 2,045 of 2,952 cars sold (69%), for total sales of \$89.4m

2019 begins with Mecum's largest sale of the year in Kissimmee, FL. The massive event is 11 days long and features more than 3,500 collector cars. The vehicles range from European supercars to the mightiest of American iron. Star cars include a 418-mile **2014 Ferrari LaFerrari coupe** and a 174-mile **2016 Ferrari LaFerrari Aperta**, one of the first to cross an auction block since its release. Muscle-car fiends will be interested in the **Harley Earl and Bill Mitchell Corvette Styling Cars**. The 1963 convertible and 1964 coupe include special design features created by the legends, with both cars being sold as one lot. Also set to cross the block is a **1970 Plymouth Hemi 'Cuda 2-door hard top**, a **1965 Shelby Cobra**

289 roadster and a one-of-12 1971 Chevrolet Corvette ZR2 convertible.

Tom Mack Auctions Carolina-In-January Autofest

Swapmeet and car corral: Friday, January 11, and Saturday, January 12, 8 a.m. to 5 p.m.

Preview: Friday, January 11, and Saturday, January 12, 8 a.m. to 5 p.m.

Auction: Saturday, January 12, 10 a.m.

Where: Cabarrus Arena & Events Center, 4751 NC Highway 49 North, Concord, NC

Web: www.tommackauctions.com

Phone: 1-888-TOM-MACK

Cost: \$10 admits one adult; children 10 and younger admitted free with adult

Tom Mack Auctions returns in 2019 with the 35th annual Carolina-In-January Autofest. There will be over 200 high-quality collector cars available during the event between the Saturday auction and the collector-car corral. If you are looking to

make some room for new projects in your garage, consign to the auction for only \$199 or reserve a space in the car corral, prices start at \$130. A highlight of the auction will be two **1957 Chevrolet Bel Air 2-door sedans** from the estate of an astute Chevy collector. Both cars are fully documented and unrestored originals with low miles, offering a rare opportunity.

Fort Lauderdale Beach Auction Fort Lauderdale, FL

Vehicle check-in: Thursday, February 14, 8 a.m. to 6 p.m.; Friday, February 15, 8 a.m. to 12 p.m.

Auction: Friday, February 15, noon; Saturday, February 16, and Sunday, February 17, 10 a.m.

Where: War Memorial Auditorium, Holiday Park, 800 NE 8th St., Fort Lauderdale, FL

Web: www.ftlauderdaleauction.com

Phone: 561.533.7945

Cost: \$15 admits one adult per day; \$5 for children under 12

Taking place in February 2019 rather than January, Dave Rupp's Fort Lauderdale Beach Collector Car Auction and Show will feature a wide variety of cars from various makes. The available cars span decades, with many offered at budget-friendly prices. Current consignments include a **1959 Cadillac Eldorado Biarritz convertible**, a fuel-injected **1957 Chevrolet Bel Air convertible** and a rare **1952 Hudson Hornet Brougham convertible** that has been treated to a 12-year concours-level restoration and features twin H-Power carbs. Another highlight is the **1954 Chevrolet Corvette roadster** finished in Pennant Blue, one of only 300 in 1954. ■



Tom Mack will have two low-mile, unrestored 1957 Chevy Bel Air 2-door sedans

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